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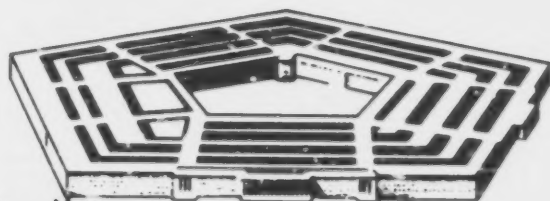
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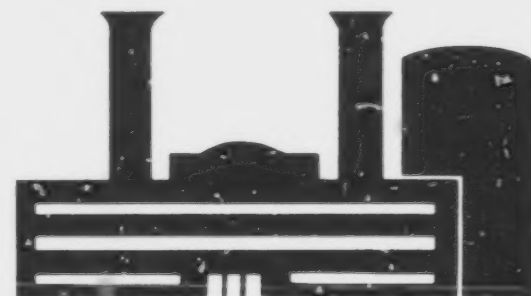
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Department of Defense
PRIME CONTRACT AWARDS
First Half Fiscal Year 1986



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DIRECTORATE FOR INFORMATION
OPERATIONS AND REPORTS (DIOR)

SD
WASHINGTON HEADQUARTERS SERVICES

PRIME CONTRACT AWARDS

First Half Fiscal Year 1986

Department of Defense
Washington Headquarters Services
Directorate for Information
Operations and Reports

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I

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FOREWORD

Prime Contract Awards is published semiannually and contains a wide range of summary data covering prime contract awards made during the reporting period as well as historical data to provide the perspective required for the analysis of Defense procurement records.

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* With the inception of the Competition in Contracting Act (CICA), these tables are no longer applicable.

IV

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INTRODUCTION

Purpose and Scope

This report presents a variety of current and historical data pertaining to Department of Defense (DoD) prime contract awards. Some data reflect fiscal years as early as 1974, providing more than a ten year perspective on Defense procurement.

Seven categories of data on DoD prime contracts are provided. Data are displayed by type of contractor, by procurement program, by method of procurement, and by type of contract pricing provision. Awards publicized to small businesses and awards for research, development, test, and evaluation (RDT&E) are discussed separately, as is the DoD Small Business Subcontracting Program.

Notes on Coverage

Beginning with FY 1983, the dollar threshold for reporting detailed information on procurement actions was raised from over \$10,000 to over \$25,000. While many of the enclosed tables have either column or stub headings of over \$25,000, FY 1982 and prior data figures really represent awards over \$10,000.

The previous first half figures appearing in this publication differ from the originally published figures. This is due to changes received during the second half of the fiscal year for records originally submitted in the first half and represents the most accurate data available for the previous first half.

Amounts in this report are shown for the DoD agency that awards the prime contracts and not the department or agency that budgets for the supplies or services. In addition, data for the Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration (NASA) and other Federal agencies, as well as for foreign countries whose Defense purchases are reimbursable. Percentages given in tables may not add due to rounding.

This report includes awards made by Other Defense Agencies (ODA) which are listed in the Glossary. It does not include obligations for "in-house" work performed at military-owned-and-operated establishments such as Navy shipyards, Army arsenals, and Air Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other Federal agencies. The estimated dollar amounts of indefinite quantity petroleum contracts are included in this report, but the number of individual orders written against these contracts have not been included in the totals for procurement actions.

For definitions of terms used in this publication, see the Glossary.

Highlights

DoD procurement actions during October 1985 through March 1986 totaled \$77,503,483 thousand, as shown below:

<u>Category</u>	<u>Amount</u>
Intragovernmental/FMS	\$ 4,438,354
Work Outside United States	4,232,892
Educational and Nonprofit Institutions	1,920,623
Business Firms Inside United States	<u>66,911,614</u>
	\$77,503,483

Foreign military sales (FMS), a reimbursable portion of intragovernmental orders, totaled \$2,799 million as follows: Army, \$851 million; Navy, \$595 million; Air Force, \$1,334 million; Defense Logistics Agency, \$18 million; and Other Defense Agencies, \$1 million.

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AWARDS BY TYPE OF CONTRACTOR

DoD Procurement by Type of Contractor

DoD procurement awards during the first half of FY 1986 (October 1985 through March 1986) totaled \$77,503 million. This was a decrease of \$6,160 million (7.4 percent) over the \$83,663 million awarded during the first half of FY 1985. Contract awards to U.S. businesses for work inside the United States decreased by \$3,824 million. Awards to or through other Government Agencies decreased by \$2,434 million, while awards to educational and nonprofit institutions increased by \$83 million, and awards for work outside the United States increased by \$15 million. See Tables 1 and 2.

Procurement Trends

DoD procurement has increased steadily from \$46.9 billion in FY 1976 to \$163.7 billion in FY 1985. The long-term trend in prime contract awards is shown in Table 3.

Small Business Performance

Small businesses received \$10,464 million during the first half of FY 1986, a decrease of \$476 million over the \$10,940 million for first half of fiscal year 1985. In terms of net value, small businesses received 15.6 percent of the prime contracts awarded to all business firms for work done in the United States during this period, compared with 15.5 percent for the corresponding period last year.

As shown in Chart I, 3,322,271 contract actions, or 69.6 percent of the total 4,842,216 actions awarded to business firms, involved small businesses.

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Table 1
DoD Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1985-FY 1986^A
(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/		ARMY		NAVY	
	OCT 85- MAR 86	OCT 84- MAR 85	OCT 85- MAR 86	OCT 84- MAR 85	OCT 85- MAR 86	OCT 84- MAR 85
1. INTRAGOVERNMENTAL/FMS						
(A) ACTIONS OF \$25,000 OR LESS	675,980	683,379	230,381	219,544	186,810	196,575
(B) ACTIONS OVER \$25,000	3,762,374	6,188,884	1,020,226	1,019,065	1,016,702	1,896,899
INTRAGOVERNMENTAL/FMS SUBTOTAL	4,438,354	6,872,263	1,250,607	1,238,609	1,203,512	2,093,474
2. FOR WORK OUTSIDE U.S. C/						
(A) ACTIONS OF \$25,000 OR LESS	340,498	365,580	175,952	184,905	47,263	43,544
(B) ACTIONS OVER \$25,000	3,892,394	3,852,175	929,497	1,012,414	387,710	313,196
FOR WORK OUTSIDE U.S. SUBTOTAL	4,232,892	4,217,755	1,105,449	1,197,319	434,973	356,740
3. EDUCATIONAL AND NONPROFIT INSTITUTIONS						
(A) ACTIONS OF \$25,000 OR LESS	50,842	50,008	24,587	23,138	9,369	7,358
(B) ACTIONS OVER \$25,000	1,869,781	1,787,808	205,560	177,618	647,558	515,502
EDUCATIONAL AND NONPROFIT INSTITUTIONS SUBTOTAL	1,920,623	1,837,816	230,147	200,756	656,927	522,860
4. SMALL BUSINESS FIRMS IN THE U.S.						
(A) ACTIONS OF \$25,000 OR LESS	2,254,176	2,306,655	590,232	559,481	490,650	492,986
(B) ACTIONS OVER \$25,000	8,210,157	8,633,767	2,048,608	2,204,355	1,839,307	2,027,608
SMALL BUSINESS FIRMS IN THE U.S. SUBTOTAL	10,464,333	10,940,422	2,638,840	2,763,836	2,329,957	2,520,594
5. OTHER BUSINESS FIRMS IN THE U.S.						
(A) ACTIONS OF \$25,000 OR LESS	1,999,374	2,031,323	625,124	624,461	425,583	367,832
(B) ACTIONS OVER \$25,000	54,447,907	57,763,861	10,018,303	11,269,890	17,017,087	18,630,065
OTHER BUSINESS FIRMS IN THE U.S. SUBTOTAL	56,447,281	59,795,184	10,643,427	11,894,351	17,442,670	18,997,897
6. BUSINESS FIRMS FOR WORK IN THE U.S.						
(A) ACTIONS OF \$25,000 OR LESS	4,253,550	4,337,978	1,215,356	1,183,942	916,233	860,818
(B) ACTIONS OVER \$25,000	62,858,064	66,397,628	12,066,911	13,474,245	18,856,394	20,657,673
BUSINESS FIRMS FOR WORK IN THE U.S. SUBTOTAL	66,911,614	70,735,606	13,282,267	14,658,187	19,772,627	21,518,491
7. SMALL BUSINESS PERCENT OF BUSINESS FIRMS						
(A) ACTIONS OF \$25,000 OR LESS	53.0	53.2	48.6	47.3	53.6	57.3
(B) ACTIONS OVER \$25,000	13.1	13.0	17.0	16.4	9.8	9.8
SMALL BUSINESS PERCENT OF BUSINESS FIRMS SUBTOTAL	15.6	15.5	19.9	18.9	11.8	11.7
8. TOTAL						
(A) ACTIONS OF \$25,000 OR LESS	5,320,870	5,436,945	1,646,276	1,611,529	1,159,675	1,108,295
(B) ACTIONS OVER \$25,000	72,182,613	78,226,495	14,222,194	15,683,342	20,908,364	23,383,270
GRAND TOTAL	\$77,503,483	\$83,663,440	\$15,868,470	\$17,294,871	\$22,068,039	\$24,491,565
	*****	*****	*****	*****	*****	*****

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
B/ INCLUDES 'OTHER DEFENSE AGENCIES' AWARDS
C/ INCLUDES FOREIGN FIRMS FOR PERFORMANCE IN U.S.

Table 1 (Concluded)
DoD Prime Contract Awards by Type of Contractor,
According to Defense Component: FY 1985-FY 1986^A
(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	OCT 85- MAR 86	OCT 84- MAR 85	OCT 85- MAR 86	OCT 84- MAR 85	OCT 85- MAR 86	OCT 84- MAR 85
1. INTRAGOVERNMENTAL/FMS						
(A) ACTIONS OF \$25,000 OR LESS	174,195	169,494	38,554	49,524	15,514	23,598
(B) ACTIONS OVER \$25,000	1,533,800	3,061,970	149,664	128,316	10,850	15,050
INTRAGOVERNMENTAL/FMS SUBTOTAL	1,707,995	3,231,464	188,218	177,840	26,364	38,648
2. FOR WORK OUTSIDE U.S. C/						
(A) ACTIONS OF \$25,000 OR LESS	73,041	100,016	43,433	36,377	32	10
(B) ACTIONS OVER \$25,000	889,055	594,283	1,655,977	1,919,369	2,143	1,825
FOR WORK OUTSIDE U.S. SUBTOTAL	962,096	694,299	1,699,410	1,955,746	2,175	1,835
3. EDUCATIONAL AND NONPROFIT INSTITUTIONS						
(A) ACTIONS OF \$25,000 OR LESS	14,518	16,579	367	528	1,516	1,988
(B) ACTIONS OVER \$25,000	901,574	965,543	28,036	37,805	21,683	21,448
EDUCATIONAL AND NONPROFIT INSTITUTIONS SUBTOTAL	916,092	982,122	28,403	38,333	23,199	23,436
4. SMALL BUSINESS FIRMS IN THE U.S.						
(A) ACTIONS OF \$25,000 OR LESS	533,478	532,493	562,075	622,609	46,579	72,103
(B) ACTIONS OVER \$25,000	1,599,586	1,404,460	2,214,822	2,519,344	377,769	324,330
SMALL BUSINESS FIRMS IN THE U.S. SUBTOTAL	2,133,064	1,936,953	2,776,897	3,141,953	424,348	396,433
5. OTHER BUSINESS FIRMS IN THE U.S.						
(A) ACTIONS OF \$25,000 OR LESS	632,247	649,366	287,008	356,867	8,853	14,450
(B) ACTIONS OVER \$25,000	21,904,804	21,505,357	4,491,708	4,874,000	314,788	364,123
OTHER BUSINESS FIRMS IN THE U.S. SUBTOTAL	22,536,851	22,154,723	4,778,714	5,230,867	323,641	378,573
6. BUSINESS FIRMS FOR WORK IN THE U.S.						
(A) ACTIONS OF \$25,000 OR LESS	1,165,725	1,181,859	849,083	979,476	55,432	86,553
(B) ACTIONS OVER \$25,000	23,504,190	22,909,817	6,706,528	7,393,344	692,557	688,453
BUSINESS FIRMS FOR WORK IN THE U.S. SUBTOTAL	24,669,915	24,091,676	7,555,611	8,372,820	747,989	775,006
7. SMALL BUSINESS PERCENT OF BUSINESS FIRMS						
(A) ACTIONS OF \$25,000 OR LESS	45.8	45.1	66.2	63.6	84.0	53.3
(B) ACTIONS OVER \$25,000	6.8	6.1	33.0	34.1	54.5	47.1
SMALL BUSINESS PERCENT OF BUSINESS FIRMS SUBTOTAL	8.6	8.0	36.8	37.5	56.7	51.2
8. TOTAL						
(A) ACTIONS OF \$25,000 OR LESS	1,427,479	1,467,948	931,437	1,065,905	72,494	112,149
(B) ACTIONS OVER \$25,000	28,828,619	27,531,613	8,540,205	9,478,834	727,233	726,776
GRAND TOTAL	\$28,256,098	\$28,999,561	\$9,471,642	\$10,544,739	\$799,727	\$838,925

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

Table 2
DoD Prime Contract Awards by Quarter
and Type of Contractor, According to Defense
Component: FY 1985-FY 1986 ^A
(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	TOTAL B/		ARMY		NAVY	
	FISCAL 1986	YEAR 1985	FISCAL 1986	YEAR 1985	FISCAL 1986	YEAR 1985
1. INTRAGOVERNMENTAL/FMS						
1ST QTR, OCT-DEC	1,708,829	2,918,970	422,866	565,334	220,450	1,082,318
2ND QTR, JAN-MAR	2,728,515	3,953,293	827,941	673,275	983,082	1,011,156
3RD QTR, APR-JUN		2,501,031		549,543		1,078,632
4TH QTR, JUL-SEP		3,025,272		807,618		1,100,893
INTRAGOVERNMENTAL/FMS SUBTOTAL	4,438,354	12,398,566	1,250,807	2,695,771	1,203,512	4,228,999
2. FOR WORK OUTSIDE U.S. C/						
1ST QTR, OCT-DEC	2,532,139	2,252,400	563,798	553,391	175,965	120,129
2ND QTR, JAN-MAR	1,700,753	1,965,355	541,653	643,928	259,008	236,611
3RD QTR, APR-JUN		1,578,854		690,545		229,487
4TH QTR, JUL-SEP		2,814,490		1,317,620		481,686
FOR WORK OUTSIDE U.S. SUBTOTAL	4,232,892	8,611,099	1,105,449	3,205,484	434,973	1,067,913
3. EDUCATIONAL AND NONPROFIT INSTITUTIONS						
1ST QTR, OCT-DEC	1,000,851	1,090,380	116,582	94,198	235,823	309,815
2ND QTR, JAN-MAR	919,772	747,436	113,565	106,558	421,104	213,045
3RD QTR, APR-JUN		577,138		73,157		292,357
4TH QTR, JUL-SEP		714,107		128,878		257,759
EDUCATIONAL AND NONPROFIT INSTITUTIONS SUBTOTAL	1,920,623	3,129,061	230,147	402,791	656,927	1,072,978
4. SMALL BUSINESS FIRMS IN THE U.S.						
1ST QTR, OCT-DEC	4,751,378	5,236,636	1,049,041	1,088,335	773,320	829,539
2ND QTR, JAN-MAR	5,712,955	5,703,786	1,589,799	1,695,501	1,556,637	1,691,055
3RD QTR, APR-JUN		5,153,742		1,639,055		1,289,139
4TH QTR, JUL-SEP		9,952,605		3,346,590		3,212,047
SMALL BUSINESS FIRMS IN THE U.S. SUBTOTAL	10,464,333	26,048,769	2,638,840	7,749,481	2,329,957	7,021,780
5. OTHER BUSINESS FIRMS IN THE U.S.						
1ST QTR, OCT-DEC	24,703,584	32,941,363	3,821,577	5,053,693	5,426,644	8,839,889
2ND QTR, JAN-MAR	31,743,697	26,853,821	8,821,850	8,840,658	12,016,026	10,157,998
3RD QTR, APR-JUN		20,792,942		4,579,574		8,641,025
4TH QTR, JUL-SEP		32,949,739		8,969,085		10,995,773
OTHER BUSINESS FIRMS IN THE U.S. SUBTOTAL	56,447,281	113,537,865	10,643,427	23,443,010	17,442,670	38,634,695
6. BUSINESS FIRMS FOR WORK IN THE U.S.						
1ST QTR, OCT-DEC	29,454,962	38,177,999	4,870,818	6,122,028	8,199,984	9,889,438
2ND QTR, JAN-MAR	37,456,652	32,557,607	8,411,649	8,536,159	13,572,663	11,849,053
3RD QTR, APR-JUN		25,948,684		6,218,629		9,930,164
4TH QTR, JUL-SEP		42,902,344		10,315,675		14,207,820
BUSINESS FIRMS FOR WORK IN THE U.S. SUBTOTAL	66,911,614	139,586,634	13,282,267	31,192,491	19,772,627	45,856,475
7. SMALL BUSINESS PERCENT OF BUSINESS FIRMS						
1ST QTR, OCT-DEC	16.1	13.7	21.5	17.5	12.5	8.8
2ND QTR, JAN-MAR	15.3	17.5	18.9	19.9	11.5	14.3
3RD QTR, APR-JUN	15.6	19.9	19.9	26.4	11.8	13.0
4TH QTR, JUL-SEP	0.0	23.2	0.0	32.4	0.0	22.6
SMALL BUSINESS PERCENT OF BUSINESS FIRMS SUBTOTAL	15.6	18.7	19.9	24.8	11.8	15.4
8. TOTAL						
1ST QTR, OCT-DEC	34,896,791	44,439,749	5,973,662	7,334,951	6,832,202	11,181,700
2ND QTR, JAN-MAR	42,806,692	39,225,691	9,894,808	9,959,920	15,235,837	13,309,865
3RD QTR, APR-JUN		30,605,707		7,531,874		11,480,640
4TH QTR, JUL-SEP		49,456,213		12,889,792		16,054,158
GRAND TOTAL	\$77,503,483	163,725,360	\$15,868,470	\$37,496,537	\$22,068,039	\$52,026,363

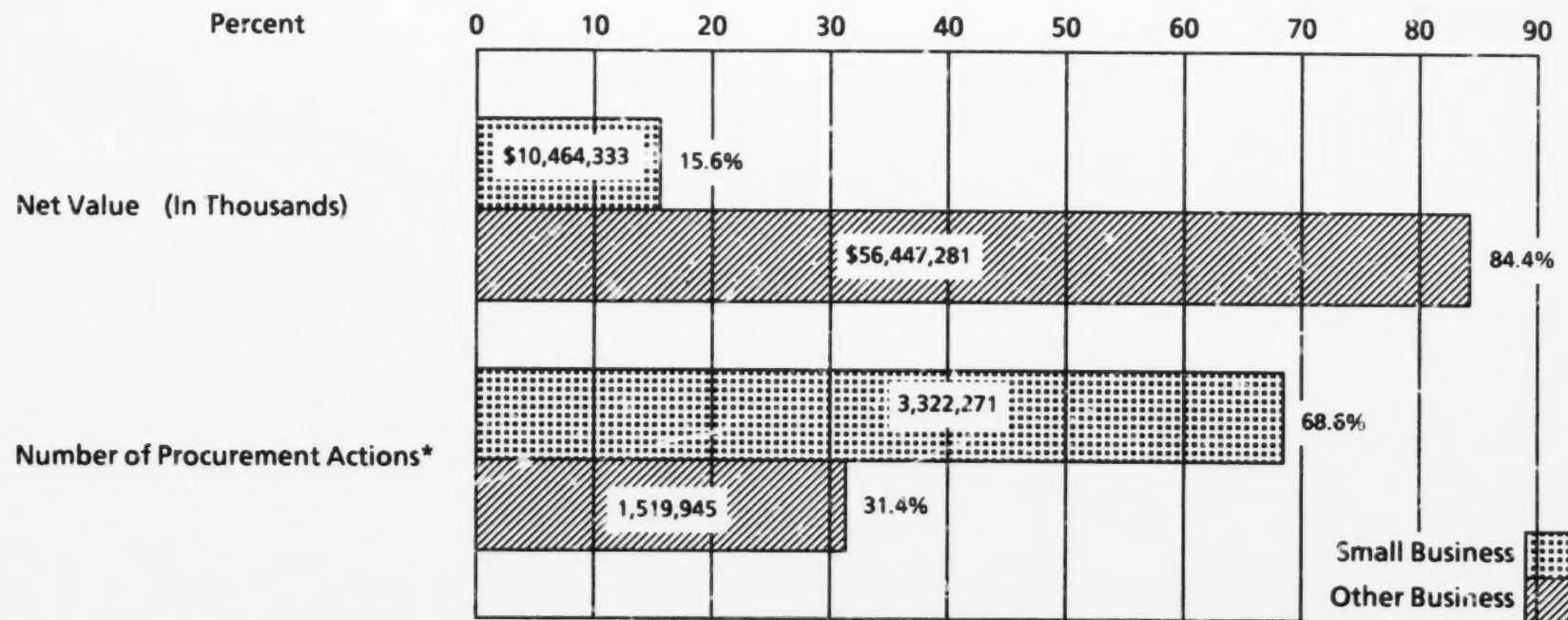
A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
B/ INCLUDES 'OTHER DEFENSE AGENCIES' AWARDS, NOT INCLUDED ELSEWHERE IN THIS TABLE.
C/ INCLUDES FOREIGN FIRMS FOR PERFORMANCE IN U.S.

Table 2 (Concluded)
DoD Prime Contract Awards by Quarter
and Type of Contractor, According to Defense
Component: FY 1985-FY 1986 ^A
(AMOUNTS IN THOUSANDS)

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	FISCAL 1986	YEAR 1985	FISCAL 1986	YEAR 1985	FISCAL 1986	YEAR 1985
1. INTRAGOVERNMENTAL/FMS						
1ST QTR. OCT-DEC	953,788	1,135,917	84,553	68,289	7,851	20,349
2ND QTR. JAN-MAR	754,209	2,085,547	103,865	109,571	18,713	18,299
3RD QTR. APR-JUN		787,288		100,620		13,685
4TH QTR. JUL-SEP		744,734		87,169		22,744
INTRAGOVERNMENTAL/FMS SUBTOTAL	1,707,995	4,754,486	188,218	365,629	26,364	75,077
2. FOR WORK OUTSIDE U.S. C/						
1ST QTR. OCT-DEC	509,229	437,330	1,272,591	1,133,696	923	360
2ND QTR. JAN-MAR	452,867	256,969	426,829	822,050	1,252	1,475
3RD QTR. APR-JUN		359,779		287,740		3,937
4TH QTR. JUL-SEP		691,773		291,329		1,411
FOR WORK OUTSIDE U.S. SUBTOTAL	962,096	1,745,851	1,699,410	2,534,815	2,175	7,183
3. EDUCATIONAL AND NONPROFIT INSTITUTIONS						
1ST QTR. OCT-DEC	616,958	636,369	13,477	13,162	7,231	8,329
2ND QTR. JAN-MAR	299,136	345,753	14,926	25,171	15,968	15,107
3RD QTR. APR-JUN		136,002		11,430		24,651
4TH QTR. JUL-SEP		211,572		32,795		12,423
EDUCATIONAL AND NONPROFIT INSTITUTIONS SUBTOTAL	916,092	1,329,696	28,403	82,558	23,199	60,510
4. SMALL BUSINESS FIRMS IN THE U.S.						
1ST QTR. OCT-DEC	1,112,958	1,009,186	1,592,328	2,048,232	168,645	210,694
2ND QTR. JAN-MAR	1,020,106	927,757	1,184,569	1,093,721	255,703	185,739
3RD QTR. APR-JUN		914,008		1,031,065		188,129
4TH QTR. JUL-SEP		1,851,747		962,890		208,841
SMALL BUSINESS FIRMS IN THE U.S. SUBTOTAL	2,133,064	4,702,708	2,776,897	5,135,908	424,348	883,403
5. OTHER BUSINESS FIRMS IN THE U.S.						
1ST QTR. OCT-DEC	11,446,277	14,042,583	3,512,715	4,210,733	159,893	191,409
2ND QTR. JAN-MAR	11,090,574	8,112,140	1,265,999	1,020,134	163,748	187,164
3RD QTR. APR-JUN		5,930,407		997,361		159,106
4TH QTR. JUL-SEP		12,680,348		825,385		203,053
OTHER BUSINESS FIRMS IN THE U.S. SUBTOTAL	22,536,851	40,765,078	4,778,714	7,053,613	323,641	740,732
6. BUSINESS FIRMS FOR WORK IN THE U.S.						
1ST QTR. OCT-DEC	12,559,235	15,051,779	5,105,043	6,258,965	328,538	402,103
2ND QTR. JAN-MAR	12,110,680	9,039,897	2,450,568	2,113,855	419,451	372,903
3RD QTR. APR-JUN		8,844,415		2,028,426		347,235
4TH QTR. JUL-SEP		14,532,595		1,788,275		501,894
BUSINESS FIRMS FOR WORK IN THE U.S. SUBTOTAL	24,669,915	45,468,686	7,555,611	12,180,521	747,989	1,624,135
7. SMALL BUSINESS PERCENT OF BUSINESS FIRMS						
1ST QTR. OCT-DEC	8.9	6.7	31.2	32.7	51.3	52.4
2ND QTR. JAN-MAR	8.4	10.3	48.3	51.7	61.0	49.8
3RD QTR. APR-JUN	8.6	13.4	36.8	50.8	58.7	54.2
4TH QTR. JUL-SEP	0.0	12.7	0.0	53.8	0.0	59.5
SMALL BUSINESS PERCENT OF BUSINESS FIRMS SUBTOTAL	8.6	10.3	36.8	42.1	58.7	54.4
8. TOTAL						
1ST QTR. OCT-DEC	14,839,206	17,261,395	6,475,854	7,474,092	344,343	431,141
2ND QTR. JAN-MAR	13,616,892	11,738,166	2,995,988	3,070,647	455,384	407,784
3RD QTR. APR-JUN		8,123,484		2,428,216		389,508
4TH QTR. JUL-SEP		16,180,574		2,199,568		538,472
GRAND TOTAL	\$28,256,098	\$53,302,711	\$9,471,842	\$15,172,523	\$799,727	\$1,766,905

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

Chart I
Number, Net Value, and Percent Distribution of DoD Small and
Other Business Procurement Actions:
First Half FY 1986



* A procurement action is an award, a termination, an amendment, or any action which changes a prime contract.

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Table 3
DoD Prime Contract Awards by Type
of Contractor and Defense Component: FY 1976-1985^A
(Amounts in Millions)

TYPE OF CONTRACTOR	FY 1976	FY 1977	FY 1978	FY 1979	FY 1980	FY 1981	FY 1982	FY 1983	FY 1984	FY 1985
TOTAL	\$46,934	\$55,572	\$65,185	\$70,956	\$83,686	105,223	\$124,725	\$140,483	\$146,032	\$163,725
Army	10,473 ^B	12,015	14,022	16,131	18,654	24,058	29,745	29,893	32,399	37,497
Navy	15,429	17,584	21,802	23,364	25,371	29,894	39,776	48,658	45,431	52,026
Air Force	15,117	17,955	19,914	20,525	24,681	29,132	34,732	41,436	46,839	53,303
Defense Logistics Agency	5,915	6,779	8,198	7,815	11,262	17,992	15,999	15,196	14,884	15,172
Civil Functions	-	-	-	1,513	1,944	2,057	1,959	1,949	1,853	1,767
Other Defense Agencies	-	1,238	1,249	1,608	1,774	2,090	2,514	3,350	3,626	3,960
INTRAGOVERNMENTAL	6,195	6,208	7,467	7,288	10,160	9,798	12,755	9,903	10,098	12,399
Army	1,431	1,553	2,345	2,765	3,899	3,661	4,759	2,808	2,636	2,696
Navy	1,977	1,800	1,797	1,598	1,624	2,073	2,811	3,106	3,355	4,229
Air Force	2,566	2,604	3,057	2,617	4,252	3,677	4,724	3,404	3,516	4,758
Defense Logistics Agency	221	170	171	163	221	221	248	326	274	366
Civil Functions	-	-	-	47	60	43	52	58	67	75
Other Defense Agencies	-	81	97	98	104	123	160	201	250	275
FOR WORK OUTSIDE U.S.	2,255	2,820	4,011	3,877	5,367	6,559	7,522	7,236	8,311	8,611
Army	485	768	854	1,066	1,151	1,821	2,208	2,196	2,559	3,205
Navy	250	254	309	397	465	561	644	982	1,163	1,068
Air Force	758	752	974	1,148	1,099	1,317	1,443	1,302	1,649	1,746
Defense Logistics Agency	762	1,028	1,843	1,237	2,595	2,805	3,188	2,712	2,876	2,535
Civil Functions	-	-	-	-	-	*	*	2	9	7
Other Defense Agencies	-	18	31	29	57	55	40	41	56	50
EDUCATIONAL & NONPROFIT INSTITUTIONS	876	942	1,092	1,247	1,456	1,671	1,984	2,248	2,710	3,129
Army	173	126	137	148	169	211	263	309	343	403
Navy	315	320	398	420	478	509	626	691	985	1,073
Air Force	386	434	480	550	666	770	946	1,081	1,167	1,330
Defense Logistics Agency	2	3	7	7	10	18	21	8	60	83
Civil Functions	-	-	-	48	58	78	34	34	44	60
Other Defense Agencies	-	65	70	74	75	85	95	125	131	180
BUSINESSES FOR WORK IN THE U.S.										
(SUB-TOTAL)	37,594	45,595	52,615	58,544	66,704	87,195	102,463	121,096	124,912	139,587
Army	8,370	9,569	10,686	12,151	13,435	18,366	22,515	24,580	27,861	31,192
Navy	12,887	15,210	19,298	20,950	22,804	26,752	35,695	43,880	39,948	45,656
Air Force	11,407	14,164	15,403	16,210	18,664	23,368	27,619	35,649	40,507	45,489
Defense Logistics Agency	4,930	5,578	6,177	6,409	8,436	14,947	12,542	12,150	11,673	12,190
Civil Functions	-	-	-	1,513	1,826	1,935	1,873	1,854	1,734	1,625
Other Defense Agencies	-	1,074	1,051	1,311	1,539	1,827	2,219	2,982	3,189	3,455
Small Businesses	7,495	8,913	10,101	12,171	13,588	17,770	20,143	22,769	23,816	26,049
Army	2,133	2,329	2,704	3,048	3,240	4,243	5,094	5,604	6,675	7,749
Navy	1,917	2,356	2,634	3,280	3,584	3,999	4,552	5,854	6,100	7,022
Air Force	1,405	1,689	1,903	2,145	2,442	3,010	3,453	3,932	4,341	4,703
Defense Logistics Agency	2,040	2,407	2,704	2,842	3,332	5,374	5,888	6,064	5,238	5,136
Civil Functions	-	-	-	684	750	891	831	910	928	883
Other Defense Agencies	-	132	156	172	240	253	325	404	534	556
Small Business Percent of All Businesses	19.9%	19.6%	19.2%	20.8%	20.4%	20.4%	19.7%	18.8%	19.1%	18.7%
Army	25.5	24.3	25.3	25.1	24.1	23.1	22.6	22.8	21.0	24.8%
Navy	14.9	15.5	13.7	15.7	15.7	14.9	12.8	13.3	15.3	15.4%
Air Force	12.3	11.9	12.4	13.2	13.1	12.9	12.5	11.0	10.7	10.3%
Defense Logistics Agency	41.4	43.1	43.8	44.3	39.5	36.0	46.9	49.9	44.9	42.1%
Civil Functions	-	-	-	45.2	41.1	46.1	44.4	49.1	53.5	54.4%
Other Defense Agencies	-	12.3	14.9	13.0	15.6	13.9	14.6	13.5	16.7	16.1%

Note: As of 1 January 1977, the Defense Supply Agency changed its name to Defense Logistics Agency.

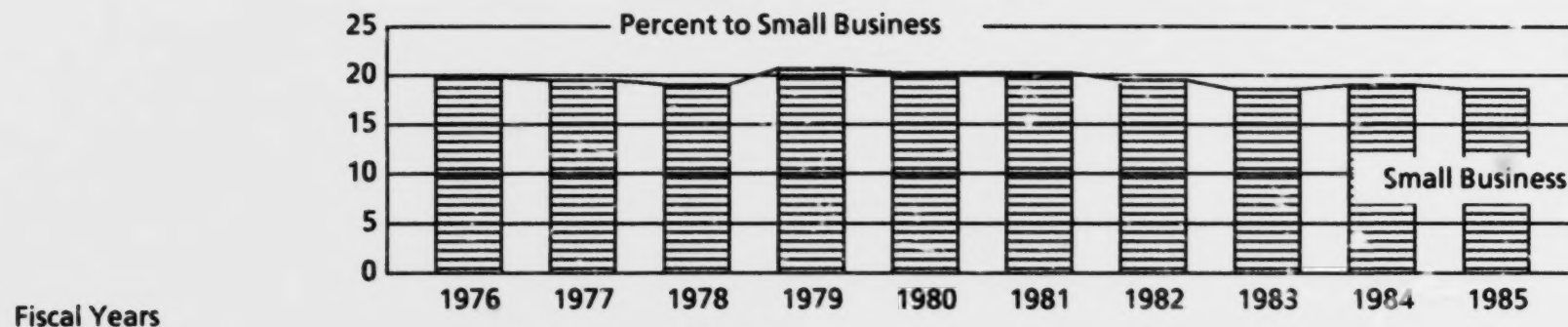
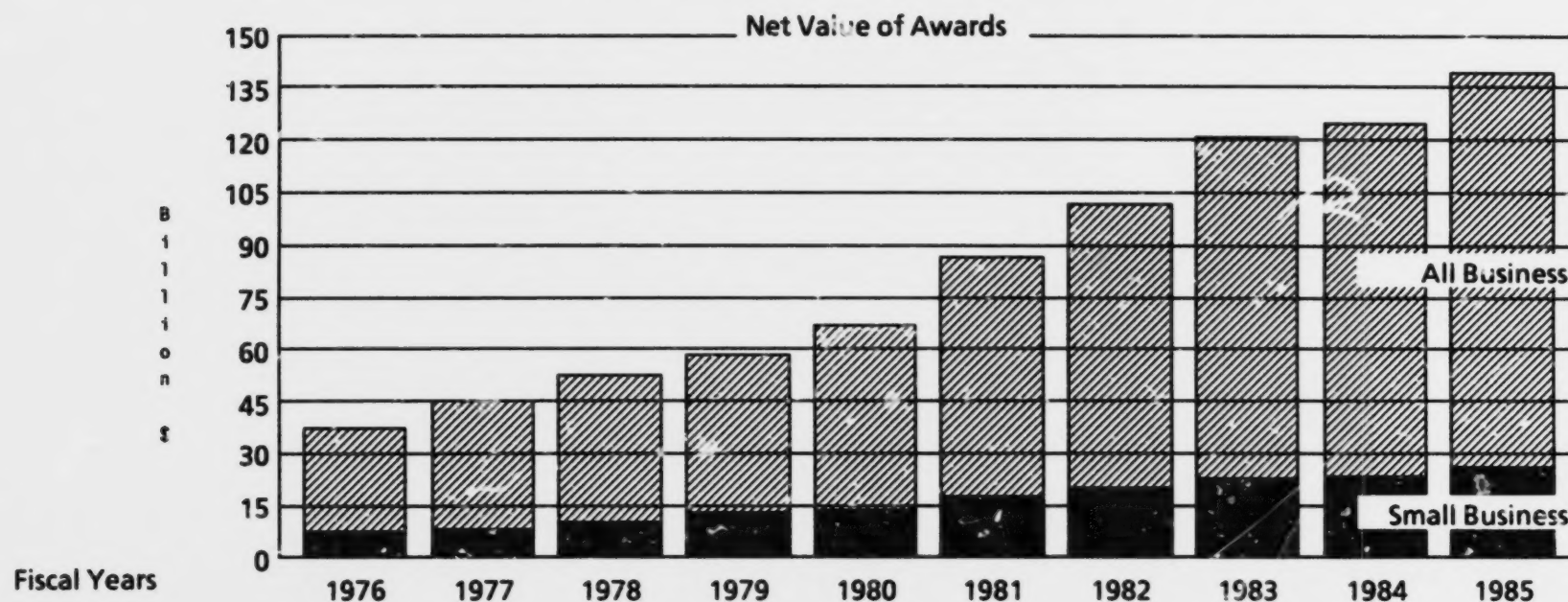
A For definitions and coverage, see Notes on Coverage.

B Army totals for FY 1976 include "CHAMPUS" and "Other Defense Agency" awards. CHAMPUS Awards: FY 1976, \$14 million.

* Less than \$500,000.

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Chart II
Net Value of DoD Prime Contract Awards to Small Businesses and to All Businesses and Percent Distribution to Small Businesses: FY 1976-1985



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AWARDS PUBLICIZED TO SMALL BUSINESSES

Table 4 indicates the extent to which the small business community was notified of pending procurement actions and how successful small businesses were in competing for publicized procurements.

The types of procurement included in the category "Awards Publicized to Small Businesses" are: (1) proposed procurements which were listed in the Department of Commerce publication *Commerce Business Daily* (CBD); (2) modifications to contracts which were listed in the CBD; (3) formally advertised procurements which were not published in the CRD; and (4) all other procurements on which small firms were specifically requested to submit proposals.

For the most part, procurements which are not publicized to small businesses relate to classified work, goods or services involving an unusual or compelling emergency, modifications of contracts which were not listed in the CBD,

and delivery orders under contracts which were not listed in the CBD.

During the first half of FY 1986, 92.2 percent of the total awards to businesses were publicized to small businesses, compared with 90.0 percent during the same period last year. Small businesses did not submit bids on 73.6 percent of these publicized procurements in the first half of FY 1986, compared with 71.5 percent in the first half of FY 1985. They were successful in bidding on 17.0 percent of the publicized total this year and were unsuccessful bidders on 9.4 percent. During this same period last year small businesses bid successfully on 17.2 percent of the publicized total and unsuccessfully on 11.3 percent.

The portion of procurement synopsis during October 1985 through March 1986 amounted to 85.7 percent, as compared to 83.6 percent for the same period last year.

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Table 4
DoD Prime Contract Awards Publicized to Small
Businesses by Method and Results of Publicizing, According
to Defense Component: FY 1985-FY 1986 ^A
(AMOUNTS IN THOUSANDS)

METHOD AND RESULTS OF PUBLICIZING	TOTAL B/				ARMY				NAVY			
	OCT 85-MAR 86		OCT 84-MAR 85		OCT 85-MAR 86		OCT 84-MAR 85		OCT 85-MAR 86		OCT 84-MAR 85	
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
A. METHOD OF PUBLICIZING												
BUSINESS FIRMS FOR WORK IN THE U.S.												
PUBLICIZED TO SMALL BUSINESS SYNOPSIS	\$7,343,375	85.7	\$9,140,198	83.6	\$11,007,197	82.9	\$12,028,075	82.1	\$17,603,199	89.0	\$18,621,342	86.5
NOT SYNOPSIS												
FORMALLY ADVERTISED BUT NOT SYNOPSIS	87,415	0.1	72,473	0.1	11,807	0.1	27,498	0.2	25,653	0.1	15,988	0.1
NOT FORMALLY ADVERTISED BUT PROPOSALS REQUESTED FROM SMALL BUSINESS	1,984,570	3.0	2,137,388	3.0	420,272	3.2	458,374	3.1	418,477	2.1	491,031	2.3
TOTAL, NOT SYNOPSIS	2,081,985	3.1	2,209,861	3.1	432,079	3.3	485,872	3.3	444,130	2.2	506,999	2.4
SYNOPSIS UNKNOWN	2,289,385	3.4	2,346,988	3.3	803,848	4.5	575,522	3.9	498,658	2.5	500,988	2.3
TOTAL, PUBLICIZED TO SMALL BUSINESS	\$11,714,725	92.2	\$11,697,007	90.0	\$12,043,122	90.7	\$13,089,487	89.3	\$18,544,287	93.6	\$19,629,327	91.2
NOT PUBLICIZED TO SMALL BUSINESS	3,232,704	4.8	5,347,589	7.1	827,835	4.7	880,300	6.8	808,785	4.1	1,529,332	7.1
PUBLICIZING TO SMALL BUSINESS UNKNOWN (NEGOTIATED AWARDS OF \$25,000 OR LESS AWARDED TO LARGE CONCERNS)	1,864,185	2.9	1,881,010	2.8	811,510	4.8	808,420	4.2	418,575	2.1	359,832	1.7
TOTAL, BUSINESS FIRMS FOR WORK IN THE U.S.	\$8,911,814	100.0	\$10,735,606	100.0	\$13,282,267	100.0	\$14,658,187	100.0	\$19,772,627	100.0	\$21,518,491	100.0
EDUCATIONAL & NONPROFIT INSTITUTIONS	1,920,823		1,837,818		230,147		200,758		656,927		522,860	
FOR WORK OUTSIDE U.S. C/	4,232,892		4,217,755		1,105,449		1,197,319		434,973		356,740	
INTRAGOVERNMENTAL/FMS	4,438,354		8,872,263		1,250,807		1,238,609		1,203,512		2,093,474	
TOTAL	\$77,503,483		\$83,863,440		\$15,888,470		\$17,294,871		\$22,088,039		\$24,491,585	
B. RESULTS OF PUBLICIZING												
PUBLICIZED TO SMALL BUSINESS												
SMALL FIRMS WERE SUCCESSFUL BIDDERS	10,464,333	17.0	10,940,422	17.2	2,638,840	21.8	2,783,836	21.1	2,328,957	12.8	2,520,594	12.8
SMALL FIRMS WERE UNSUCCESSFUL BIDDERS	5,799,623	8.4	7,195,322	11.3	805,520	7.3	838,988	7.2	1,150,100	6.2	1,043,415	5.3
SMALL FIRMS DID NOT SUBMIT BIDS	45,415,580	73.8	45,520,850	71.5	8,485,148	70.5	9,389,582	71.6	15,058,222	81.2	18,057,318	81.8
NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS (FORMALLY ADVERTISED ACTIONS OF \$25,000 OR LESS AWARDED TO LARGE CONCERNS)	35,189	0.1	40,313	0.1	13,814	0.1	18,041	0.1	8,008		8,000	
TOTAL, PUBLICIZED TO SMALL BUSINESS	\$11,714,725	100.0	\$11,697,007	100.0	\$12,043,122	100.0	\$13,089,487	100.0	\$18,544,287	100.0	\$19,629,327	100.0

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES OTHER DEFENSE AGENCY AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE.

C/ INCLUDES FOREIGN FIRMS FOR PERFORMANCE IN U.S.

* LESS THAN 0.05 PERCENT

Table 4 (Concluded)
DoD Prime Contract Awards Publicized to Small
Businesses by Method and Results of Publicizing, According
to Defense Component: FY 1985-FY 1986^A
(AMOUNTS IN THOUSANDS)

METHOD AND RESULTS OF PUBLICIZING	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	OCT 85-MAR 86		OCT 84-MAR 85		OCT 85-MAR 86		OCT 84-MAR 85		OCT 85-MAR 86		OCT 84-MAR 85	
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
A. METHOD OF PUBLICIZING												
BUSINESS FIRMS FOR WORK IN THE U.S.												
PUBLICIZED TO SMALL BUSINESS SYNOPSIS	21,853,511	87.8	20,780,429	88.3	8,118,951	81.0	8,771,775	80.8	618,828	82.7	627,837	81.0
NOT SYNOPSIS	7,799	*	3,035	*	39,704	0.5	11,437	0.1	1,934	0.3	13,931	1.8
FORMALLY ADVERTISED BUT NOT SYNOPSIS	526,973	2.1	425,010	1.8	501,548	6.8	568,954	8.8	88,662	9.3	43,082	5.6
NOT FORMALLY ADVERTISED BUT PROPOSALS REQUESTED FROM SMALL BUSINESS												
TOTAL, NOT SYNOPSIS	534,772	2.2	428,045	1.8	541,252	7.2	580,391	6.9	71,596	9.6	56,993	7.4
SYNOPSIS UNKNOWN	539,921	2.2	540,270	2.2	570,654	7.6	629,959	7.5	47,000	6.3	73,121	9.4
TOTAL, PUBLICIZED TO SMALL BUSINESS	22,728,204	92.1	21,748,744	90.3	7,228,857	95.7	7,982,125	95.3	737,424	98.8	757,951	97.8
NOT PUBLICIZED TO SMALL BUSINESS	1,315,907	5.3	1,701,343	7.1	48,325	0.6	41,178	0.5	2,133	0.3	3,623	0.5
PUBLICIZING TO SMALL BUSINESS UNKNOWN (NEGOTIATED AWARDS OF \$25,000 OR LESS AWARDED TO LARGE CONCERNS)	625,804	2.5	641,589	2.7	278,429	3.7	348,517	4.2	8,432	1.1	13,432	1.7
TOTAL, BUSINESS FIRMS FOR WORK IN THE U.S.	24,069,915	100.0	24,091,678	100.0	7,555,611	100.0	8,372,820	100.0	747,989	100.0	775,006	100.0
EDUCATIONAL & NONPROFIT INSTITUTIONS	918,092		882,122		28,403		38,333		23,199		23,436	
FOR WORK OUTSIDE U. S. C/	882,098		894,299		1,699,410		1,955,748		2,175		1,835	
INTRAGOVERNMENTAL/FMS	1,707,895		3,231,484		188,218		177,840		28,364		38,648	
TOTAL	\$28,258,098		\$28,999,561		\$9,471,842		\$10,544,739		\$799,727		\$838,925	
B. RESULTS OF PUBLICIZING												
PUBLICIZED TO SMALL BUSINESS												
SMALL FIRMS WERE SUCCESSFUL BIDDERS	2,133,064	9.4	1,936,953	8.9	2,776,897	38.4	3,141,953	39.4	424,348	57.5	396,433	52.3
SMALL FIRMS WERE UNSUCCESSFUL BIDDERS	1,041,415	4.6	1,038,307	4.8	2,562,624	35.4	4,010,508	50.2	92,636	12.6	111,089	14.7
SMALL FIRMS DID NOT SUBMIT BIDS	19,547,282	86.0	18,765,707	86.3	1,880,757	28.0	822,314	10.3	220,019	29.8	249,431	32.9
NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS (FORMALLY ADVERTISED ACTIONS OF \$25,000 OR LESS AWARDED TO LARGE CONCERNS)	8,443	*	7,777	*	8,578	0.1	7,350	0.1	421	0.1	1,018	0.1
TOTAL, PUBLICIZED TO SMALL BUSINESS	22,728,204	100.0	21,748,744	100.0	7,228,857	100.0	7,982,125	100.0	737,424	100.0	757,951	100.0

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

AWARDS BY PROCUREMENT PROGRAM

Data on the net value of prime contract awards to businesses in the United States by procurement program are shown in Table 5 for the first half of FY 1985 and the first half of FY 1986, and in Table 6 for FY 1974 through FY 1985. Table 6a provides data on awards by procurement program, according to the Defense component making the awards, for FY 1974 through FY 1985.

Total DoD procurement from U.S. businesses for work performed in the United States during October 1985 through March 1986 totaled \$66,912 million, \$3,824 million (5.4

percent) higher than last year. A comparison of FY 1985 and FY 1986 first half totals shows an decrease in all major categories. The largest decreases within the procurement programs were in: Petroleum, \$963 million; Missile and Space Systems, \$832 million; Ships, \$807 million; Ammunition, \$775 million; and Other Aircraft Equipment and Supplies, \$631 million.

The only programs with a significant increase were Services, \$825 million; and Airframes and Related Assemblies and Spares, \$761 million.

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Table 5
DoD Prime Contract Awards to All Businesses
and to Small Businesses, by Procurement Program:
FY 1985-FY 1986^A

(AMOUNTS IN THOUSANDS)

PROCUREMENT CONTRACT	OCTOBER 1985 - MARCH 1986		OCTOBER 1984 - MARCH 1985	
	TOTAL AMOUNT PCT	SMALL BUSINESS AMOUNT PCT	TOTAL AMOUNT PCT	SMALL BUSINESS AMOUNT PCT
TOTAL	\$77,503,483		\$83,663,440	
INTRAGOVERNMENTAL/FMS	4,438,354		6,872,263	
FOR WORK OUTSIDE U.S. B/	4,232,892		4,217,755	
EDUCATIONAL AND NONPROFIT INSTITUTIONS	1,920,623		1,837,816	
BUSINESS FIRMS FOR WORK IN U.S.	66,311,614	100.0	70,735,606	100.0
MAJOR HARD GOODS				
AIRCRAFT				
AIRFRAMES & RELATED ASSEMBLIES & SPARES	12,902,203	19.3	12,141,286	17.2
AIRCRAFT ENGINES & RELATED SPARES	3,287,052	4.9	3,683,127	5.2
OTHER AIRCRAFT EQUIPMENT & SUPPLIES	1,951,552	2.9	2,583,165	3.7
AIRCRAFT SUBTOTAL	18,120,817	27.1	18,407,578	26.0
MISSILE & SPACE SYSTEMS	10,400,893	15.5	11,232,536	15.9
SHIPS	4,446,492	6.8	5,252,746	7.4
TANK AUTOMOTIVE				
COMBAT VEHICLES	1,317,653	2.0	1,076,404	1.5
NON-COMBAT VEHICLES	406,188	0.6	912,138	1.3
TANK AUTOMOTIVE SUBTOTAL	1,723,841	2.6	1,988,542	2.5
WEAPONS	1,210,173	1.8	1,439,148	2.0
AMMUNITION	2,306,412	3.4	3,080,679	4.4
ELECTRONICS AND COMMUNICATION EQUIPMENT	8,538,638	12.8	8,739,126	12.4
MAJOR HARD GOODS SUBTOTAL	46,747,266	69.9	50,190,355	71.0
SERVICES	5,713,921	8.5	4,888,571	6.9
ALL OTHER				
SUBSISTENCE	586,717	0.9	462,675	0.7
TEXTILES, CLOTHING, & EQUIPAGE	436,681	0.7	599,785	0.8
FUELS & LUBRICANTS				
PETROLEUM	4,548,248	6.8	5,510,702	7.8
OTHER FUELS & LUBRICANTS	60,119	0.1	61,536	0.1
SEPARATELY PROCURED CONTAINERS, HANDLING EQUIPMENT	4,847	*	1,464	*
FUELS & LUBRICANTS SUBTOTAL	4,613,214	6.9	5,603,702	7.9
MISCELLANEOUS HARD GOODS				
BUILDING SUPPLIES	23,785	*	18,257	*
TRANSPORTATION EQUIPMENT	73	*	2,720	*
PRODUCTION EQUIPMENT	91,889	0.1	80,948	0.1
CONSTRUCTION EQUIPMENT	43,567	0.1	73,251	0.1
MEDICAL & DENTAL SUPPLIES & EQUIPMENT	218,813	0.3	154,677	0.2
PHOTOGRAPHIC EQUIPMENT AND SUPPLIES	36,156	0.1	29,642	*
MATERIALS HANDLING EQUIPMENT	61,525	0.1	107,744	0.2
ALL OTHER SUPPLIES & EQUIPMENT	1,641,693	2.5	1,755,039	2.5
MISCELLANEOUS HARD GOODS SUBTOTAL	2,117,501	3.2	2,222,278	3.1
CONSTRUCTION	2,442,764	3.7	2,430,262	3.4
ALL ACTIONS OF \$25,000 OR LESS	4,253,550	6.4	4,337,978	6.1
ALL OTHER SUBTOTAL	14,450,427	21.6	15,656,680	22.1

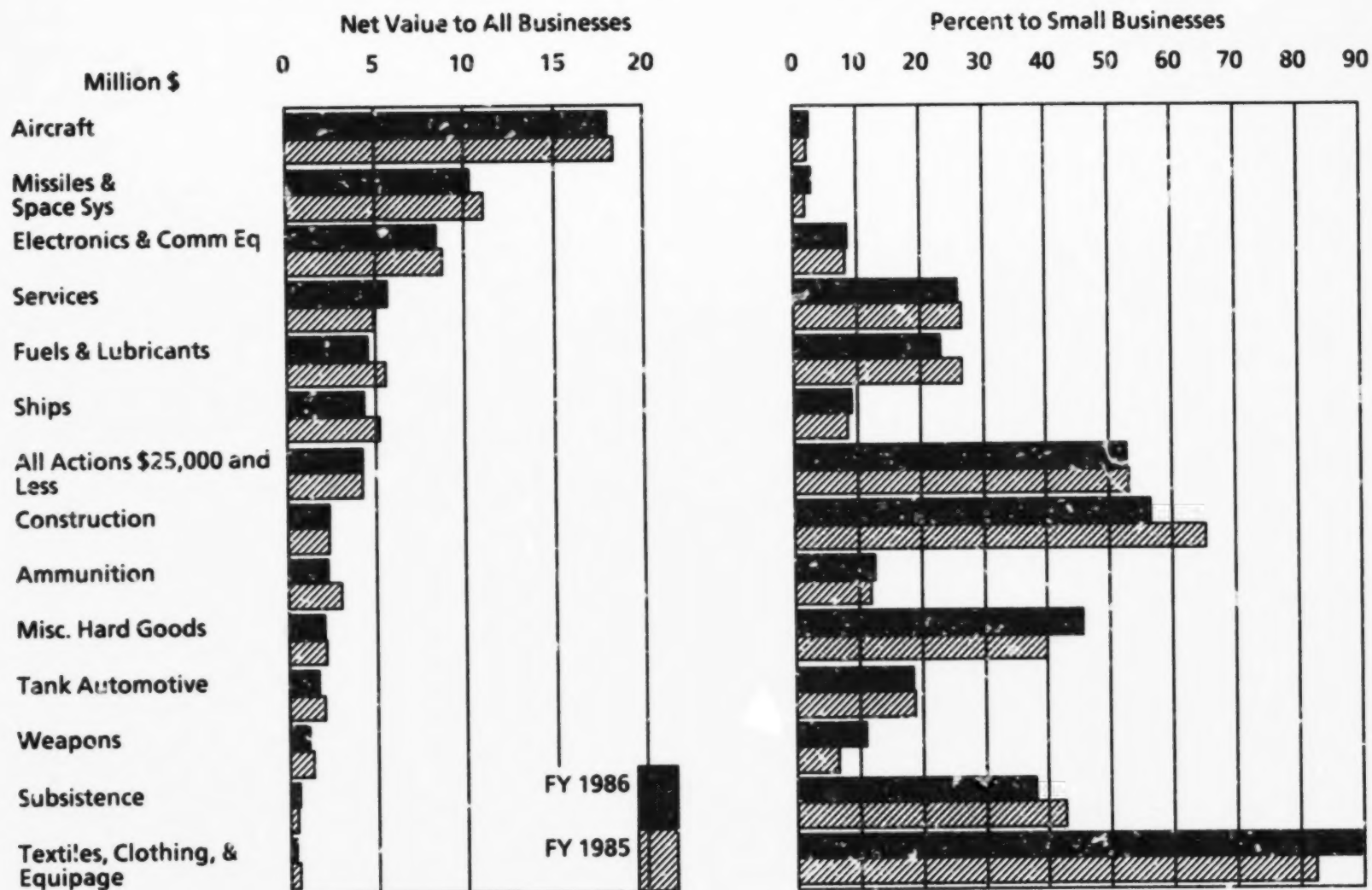
A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
 B/ INCLUDES FOREIGN FIRMS FOR PERFORMANCE IN U.S.
 * LESS THAN 0.05 PERCENT.

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Chart III
Net Value of DoD Prime Contract Awards to All Businesses and Percent
Distribution to Small Businesses, by Procurement Program: First Half FY 1985-1986



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Table 6
DoD Prime Contract Awards to All Businesses
and to Small Businesses, by Procurement Program:
FY 1974-FY 1976^A

PROCUREMENT PROGRAM	NET VALUE (\$000)			PERCENT		
	FY 1974	FY 1975	FY 1976	FY '74	FY '75	FY '76
TOTAL	\$40,131,124^B	\$45,758,298^B	\$46,934,231^B			
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	3,340,449	5,040,952	6,194,527			
EDUCATIONAL AND NONPROFIT INSTITUTIONS	2,389,836	2,402,827	2,255,364			
	805,118	845,629	876,996			
	ALL BUSINESSES			PERCENT OF TOTAL		
ALL BUSINESSES FOR WORK IN THE U.S. - TOTAL	\$33,233,862	\$37,114,878	\$37,593,830	100.0	100.0	100.0
MAJOR HARD GOODS (SUB-TOTAL)	20,769,171	22,183,743	22,794,566	62.5	59.9	60.6
Aircraft	8,480,779	6,700,514	7,030,413	19.5	18.1	18.7
Missile and Space Systems	4,225,507	4,595,021	4,717,156	12.7	12.4	12.5
Ships	3,704,370	3,536,117	3,791,679	11.1	9.5	10.1
Tank-Automotive	724,467	948,889	1,320,870	2.2	2.6	3.5
Weapons	392,245	437,745	511,817	1.2	1.2	1.4
Ammunition	1,535,389	1,294,387	945,607	4.6	3.5	2.5
Electronics and Communications Equipment	3,897,414	4,671,070	4,477,024	11.1	12.6	11.9
SERVICES	2,667,590	3,064,475	3,194,361	8.0	8.3	8.5
ALL OTHER (SUB-TOTAL)	9,806,101	11,866,660	11,604,903	29.5	31.8	30.9
Subsistence	975,294	1,052,515	1,038,485	2.9	2.8	2.8
Textiles, Clothing, and Equipage	497,602	458,326	478,942	1.5	1.2	1.3
Fuels and Lubricants	1,690,453	2,160,054	2,268,455	5.1	5.8	6.0
Miscellaneous Hard Goods	1,284,986	1,387,550	1,386,212	3.9	3.7	3.7
Construction	1,675,566	2,707,025	2,247,224	5.0	7.3	6.0
All Actions of \$10,000 or Less	3,682,200	4,101,190	4,185,585	11.1	11.0	11.1
	SMALL BUSINESSES			PERCENT OF ALL BUSINESSES		
SMALL BUSINESSES FOR WORK IN THE U.S. - TOTAL	\$6,447,091	\$7,414,369	\$7,495,181	19.5	20.0	19.9
MAJOR HARD GOODS (SUB-TOTAL)	1,391,747	1,495,079	1,538,543	6.7	6.7	6.7
Aircraft	183,014	227,765	209,754	2.8	3.4	3.0
Missile and Space Systems	112,126	133,484	128,334	2.7	2.9	2.7
Ships	236,061	257,786	313,762	6.4	7.3	8.3
Tank-Automotive	139,403	129,893	205,417	19.2	13.6	15.6
Weapons	65,721	106,352	110,630	18.8	24.3	21.6
Ammunition	250,474	191,607	176,678	16.3	14.8	18.7
Electronics and Communications Equipment	404,948	449,232	393,968	11.0	9.6	8.8
SERVICES	583,303	640,341	713,862	21.9	20.9	22.3
ALL OTHER (SUB-TOTAL)	4,512,041	5,278,949	5,242,776	46.0	44.5	45.2
Subsistence	444,506	450,285	439,161	45.6	42.8	42.3
Textiles, Clothing, and Equipage	309,118	292,835	327,914	62.1	63.9	68.5
Fuels and Lubricants	413,781	604,078	741,543	24.5	28.0	32.7
Miscellaneous Hard Goods	467,692	511,958	474,233	36.4	36.9	34.2
Construction	1,134,743	1,461,909	1,250,487	67.7	54.0	55.6
All Actions of \$10,000 or Less	1,742,201	1,957,884	2,009,438	47.3	47.7	48.0

^A For definitions and coverage, see Notes on Coverage.

^B Includes awards for CHAMPUS: FY 1974, \$382,059; FY 1975, \$354,012; FY 1976, \$13,514.

Table 6 (Continued)
DoD Prime Contract Awards to All Businesses
and to Small Businesses, by Procurement Program:
FY 1977-FY 1979^A

PROCUREMENT PROGRAM	NET VALUE (\$000)			PERCENT		
	FY 1977	FY 1978	FY 1979	FY '77	FY '78	FY '79
TOTAL	\$55,571,616	\$65,184,850	\$70,956,014			
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S. EDUCATIONAL AND NONPROFIT INSTITUTIONS	6,208,151 2,819,895 948,360	7,467,021 4,010,760 1,092,242	7,287,783 3,877,054 1,246,788			
	ALL BUSINESSES			PERCENT OF TOTAL		
ALL BUSINESSES FOR WORK IN THE U.S. - TOTAL	\$45,595,210	\$52,814,827	\$58,544,389	100.0	100.0	100.0
MAJOR HARD GOODS (SUB-TOTAL)	29,317,591	34,320,887	37,482,290	64.3	65.2	64.1
Aircraft	9,067,109	10,975,047	11,623,623	19.9	20.9	19.9
Missile and Space Systems	5,555,009	6,560,182	6,660,088	12.2	12.5	11.4
Ships	4,224,372	5,441,144	6,038,633	9.3	10.3	10.3
Tank-Automotive	1,794,556	2,011,284	2,106,987	3.9	3.8	3.6
Weapons	646,920	842,509	917,314	1.4	1.6	1.6
Ammunition	1,389,948	1,579,900	1,773,007	3.0	3.0	3.0
Electronics and Communications Equipment	8,639,677	8,910,621	8,362,638	14.6	13.1	14.3
SERVICES	3,382,781	4,554,033	4,510,041	7.4	8.7	7.7
ALL OTHER (SUB-TOTAL)	12,894,838	13,740,107	16,552,058	28.3	26.1	28.2
Subsistence	1,158,577	1,125,574	1,325,400	2.5	2.1	2.3
Textiles, Clothing, and Equipage	544,747	680,169	547,803	1.2	1.3	0.9
Fuels and Lubricants	2,525,577	2,890,430	3,052,819	5.5	5.5	5.2
Miscellaneous Hard Goods	1,774,058	2,005,122	2,423,621	3.9	3.8	4.1
Construction	2,564,320	2,385,388	3,998,192	5.6	4.5	6.8
All Actions of \$10,000 or Less	4,327,549	4,663,424	5,204,223	9.5	8.9	6.9
	SMALL BUSINESSES			PERCENT OF ALL BUSINESSES		
SMALL BUSINESSES FOR WORK IN THE U.S. - TOTAL	\$8,913,467	\$10,101,310	\$12,170,749	19.5	19.2	20.8
MAJOR HARD GOODS (SUB-TOTAL)	2,113,092	2,428,639	2,865,662	7.2	7.0	7.7
Aircraft	309,091	386,436	435,695	3.4	3.7	3.8
Missile and Space Systems	174,826	205,746	238,327	3.1	3.1	3.6
Ships	439,654	471,161	587,070	10.4	8.6	9.7
Tank-Automotive	235,228	308,618	352,177	13.1	15.3	16.7
Weapons	133,984	155,950	141,412	20.7	18.5	15.4
Ammunition	236,667	203,115	284,323	17.0	12.8	16.0
Electronics and Communications Equipment	583,642	697,613	826,658	8.7	10.0	9.9
SERVICES	863,768	975,464	1,151,328	23.7	21.4	25.5
ALL OTHER (SUB-TOTAL)	5,996,627	6,697,207	8,153,759	46.5	48.7	49.3
Subsistence	499,038	466,344	594,342	43.0	41.4	44.8
Textiles, Clothing, and Equipage	376,009	514,029	374,395	69.0	75.5	68.3
Fuels and Lubricants	855,653	966,797	1,136,039	33.8	33.5	37.2
Miscellaneous Hard Goods	646,093	791,952	899,233	36.4	37.1	34.3
Construction	1,518,373	1,689,609	2,579,167	59.2	64.5	59.9
All Actions of \$10,000 or Less	2,101,461	2,268,476	2,570,553	48.5	49.4	51.1

^A For definitions and coverage, see Notes on Coverage.

Table 8 (Continued)
DoD Prime Contract Awards to All Businesses
and to Small Businesses, by Procurement Program:
FY 1980-FY 1982^A

PROCUREMENT PROGRAM	NET VALUE (\$000)			PERCENT		
	FY 1980	FY 1981	FY 1982	FY '80	FY '81	FY '82
TOTAL	\$83,686,442	\$105,222,886	\$124,724,875			
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	10,159,600	9,798,208	12,755,040			
EDUCATIONAL AND NONPROFIT INSTITUTIONS	5,366,804	6,558,798	7,522,294			
	1,454,299	1,871,352	1,984,448			
	ALL BUSINESSES			PERCENT OF TOTAL		
ALL BUSINESSES FOR WORK IN THE U.S. - TOTAL	\$66,703,739	\$87,194,528	\$102,463,093	100.0	100.0	100.0
MAJOR HARD GOODS (SUB-TOTAL)	40,978,875	53,321,936	67,870,460	61.4	61.2	66.2
Aircraft	12,485,263	18,538,058	21,132,884	18.7	19.0	20.6
Missile and Space Systems	7,889,975	10,232,085	12,711,620	11.8	11.7	12.4
Ships	5,955,170	7,383,240	9,557,419	8.9	8.5	9.3
Tank-Automotive	2,115,094	3,848,480	4,355,915	3.2	4.4	4.3
Weapons	1,081,943	1,523,192	2,331,955	1.6	1.7	2.3
Ammunition	1,863,660	2,053,861	3,560,449	2.8	2.4	3.5
Electronics and Communications						
Equipment	9,577,770	11,733,011	14,220,218	14.4	13.5	13.9
SERVICES	5,898,870	5,845,754	7,888,730	8.9	6.7	7.7
ALL OTHER (SUB-TOTAL)	19,827,985	28,026,838	26,703,903	29.7	32.1	26.1
Subsistence	1,341,840	1,620,734	1,553,429	2.0	1.8	1.5
Textiles, Clothing, and Equipage	821,201	866,635	1,015,913	1.2	1.0	1.0
Fuels and Lubricants	4,595,129	10,351,184	7,866,252	6.9	11.9	7.5
Miscellaneous Hard Goods	2,960,240	3,869,718	4,435,559	4.4	4.2	4.3
Construction	4,328,427	4,944,686	5,322,682	6.5	5.7	5.2
All Actions of \$10,000 or Less	5,781,129	6,573,883	6,710,088	8.7	7.5	6.6
	SMALL BUSINESSES			PERCENT OF ALL BUSINESSES		
SMALL BUSINESSES FOR WORK IN THE U.S. - TOTAL	\$13,588,494	\$17,769,994	\$20,143,383	20.4	20.4	19.7
MAJOR HARD GOODS (SUB-TOTAL)	3,109,883	3,870,867	4,875,156	7.6	7.3	7.2
Aircraft	497,230	578,900	714,997	4.0	3.5	3.4
Missile and Space Systems	257,906	337,100	343,705	3.3	3.3	2.7
Ships	689,387	1,006,629	1,072,919	11.7	13.6	11.2
Tank-Automotive	335,007	450,768	808,178	15.8	11.7	18.6
Weapons	185,037	177,154	202,753	15.1	11.6	8.7
Ammunition	229,382	284,123	437,177	12.3	12.9	12.3
Electronics and Communications						
Equipment	925,934	1,058,192	1,294,429	9.7	9.0	9.1
SERVICES	1,473,707	1,556,255	1,828,608	25.0	28.6	23.2
ALL OTHER (SUB-TOTAL)	9,094,904	12,342,872	13,439,619	45.4	44.0	50.3
Subsistence	545,789	683,623	833,993	46.7	41.0	40.8
Textiles, Clothing, and Equipage	608,889	644,411	788,217	74.2	74.4	78.6
Fuels and Lubricants	1,285,931	2,854,386	3,150,058	28.0	27.6	41.1
Miscellaneous Hard Goods	1,016,512	1,537,683	1,744,536	34.3	41.9	39.3
Construction	2,591,690	3,123,534	3,516,307	59.2	63.2	86.1
All Actions of \$10,000 or Less	2,956,110	3,519,235	3,586,400	51.1	53.5	53.6

^A For definitions and coverage, see Notes on Coverage.

Table 6 (Concluded)
DoD Prime Contract Awards to All Businesses
and to Small Businesses, by Procurement Program:
FY 1983-FY 1985^A

PROCUREMENT PROGRAM	NET VALUE (\$000)			PERCENT		
	FY 1983	FY 1984	FY 1985	FY 83	FY 84	FY 85
TOTAL	\$140,482,872	\$146,011,610	\$163,725,360			
INTRAGOVERNMENTAL	9,902,800	10,099,092	12,398,566			
FOR WORK OUTSIDE THE U.S.	7,236,372	8,311,482	8,611,099			
EDUCATIONAL AND NONPROFIT INSTITUTIONS	2,247,933	2,709,888	3,129,061			
	ALL BUSINESSES			PERCENT OF TOTAL		
ALL BUSINESSES FOR WORK IN THE U.S. - TOTAL	\$121,095,867	\$124,912,148	\$139,586,634	100.0	100.0	100.0
MAJOR HARD GOODS (SUB-TOTAL)	80,806,612	86,315,336	98,144,846	66.7	69.1	70.3
Aircraft	26,297,322	29,234,550	34,579,580	21.7	23.4	24.8
Missile and Space Systems	14,689,528	16,663,293	18,667,899	12.1	13.3	13.4
Ships	12,818,867	9,353,141	10,404,343	10.6	7.5	7.5
Tank-Automotive	4,664,359	4,989,563	5,152,256	3.9	4.0	3.7
Weapons	2,439,970	2,425,864	2,618,277	2.0	1.9	1.9
Ammunition	3,199,429	3,955,411	4,684,833	2.6	3.2	3.4
Electronics and Communications Equipment	16,657,137	19,693,514	22,037,658	13.8	15.8	15.8
SERVICES	10,397,348	8,478,023	9,126,012	8.6	6.8	6.5
ALL OTHER (SUB-TOTAL)	39,891,907	30,118,789	32,315,776	24.7	24.2	23.2
Subsistence	1,090,055	1,112,171	1,023,603	0.9	0.9	0.7
Textiles, Clothing, and Equipage	1,091,401	1,086,823	1,143,180	0.9	0.9	0.8
Fuels and Lubricants	6,901,100	6,75,999	6,307,354	5.7	5.1	4.5
Miscellaneous Hard Goods	4,707,105	4,936,668	5,452,732	3.9	4.0	3.9
Construction	6,108,135	6,670,617	7,885,620	5.0	5.3	5.6
All Actions of \$25,000 or Less	9,996,111	9,986,511	10,493,287	8.3	8.0	7.5
	SMALL BUSINESSES			PERCENT OF ALL BUSINESSES		
SMALL BUSINESSES FOR WORK IN THE U.S. - TOTAL	\$22,768,738	\$23,816,460	\$26,048,769	18.8	19.1	18.7
MAJOR HARD GOODS (SUB-TOTAL)	4,992,618	5,854,611	6,801,601	6.2	6.8	6.9
Aircraft	755,526	995,531	1,181,395	2.9	3.4	3.4
Missile and Space Systems	385,071	426,501	453,777	2.6	2.6	2.4
Ships	1,016,742	1,217,888	1,298,853	7.9	13.0	12.5
Tank-Automotive	862,574	876,436	921,941	18.5	17.6	17.9
Weapons	163,180	219,236	252,562	8.7	9.0	9.6
Ammunition	469,984	495,753	643,163	14.7	12.5	13.7
Electronics and Communications Equipment	1,339,581	1,622,268	2,049,810	8.0	8.2	9.3
SERVICES	2,229,732	2,274,420	2,600,109	21.5	26.8	28.5
ALL OTHER (SUB-TOTAL)	15,548,388	15,687,429	16,647,059	52.0	52.1	51.5
Subsistence	429,541	472,776	423,905	39.4	42.5	41.4
Textiles, Clothing, and Equipage	97,279	814,560	946,738	84.9	75.0	82.8
Fuels and Lubricants	3,087,016	2,095,929	1,699,018	44.7	33.1	26.9
Miscellaneous Hard Goods	1,629,796	1,983,006	2,157,975	34.6	40.2	39.5
Construction	4,162,563	5,016,817	5,754,887	68.2	75.2	73.0
All Actions of \$25,000 or Less	5,313,193	5,304,341	5,664,536	53.2	53.1	54.0

^A For definitions and coverage, see Notes on Coverage.

Table 6a
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1974-FY 1975^A
(Amounts in Thousands)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY
FISCAL YEAR 1974					
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$33,233,862	\$7,596,894 ^B	\$11,864,427	\$9,448,113	\$4,324,428
MAJOR HARD GOODS (SUB-TOTAL)	\$20,760,171	\$4,496,823	\$ 9,192,806	\$6,911,462	\$ 159,080
Aircraft	6,480,779	642,039	2,032,195	3,794,317	12,228
Missile and Space Systems	4,225,507	1,242,631	1,210,190	1,772,340	346
Ships	3,704,370	7,630	3,671,827	358	24,555
Tank-Automotive	724,467	678,325	2,413	30,689	13,040
Weapons	392,245	155,674	180,906	55,376	289
Ammunition	1,535,389	1,068,042	358,505	108,828	14
Electronics & Communications Equip.	3,697,414	702,482	1,736,770	1,149,554	108,608
SERVICES	\$ 2,667,590	\$ 944,997	\$ 889,052	\$ 821,073	\$ 12,468
ALL OTHER (SUB-TOTAL)	\$ 9,806,101	\$2,155,074	\$ 1,782,569	\$1,715,578	\$4,152,880
Subsistence	975,294	169,720	36,934	74,932	683,708
Textiles, Clothing, and Equipage	497,602	23,290	10,322	12,695	451,295
Fuels and Lubricants	1,690,453	4,851	9,250	936	1,675,416
Miscellaneous Hard Goods	1,284,986	236,301	166,448	179,541	702,696
Construction	1,675,566	726,450	672,421	274,858	1,837
All Actions of \$10,000 or Less	3,682,200	994,4F2	887,194	1,172,616	627,928
FISCAL YEAR 1975					
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$37,114,878	\$8,533,495 ^B	\$13,374,410	\$10,418,468	\$4,788,505
MAJOR HARD GOODS (SUB-TOTAL)	\$22,183,743	\$4,540,880	\$ 9,962,671	\$ 7,485,250	\$ 194,942
Aircraft	6,700,514	497,292	2,615,234	3,573,663	14,325
Missile and Space Systems	4,595,021	1,210,838	1,451,618	1,930,763	1,802
Ships	3,536,117	7,810	3,488,509	247	39,551
Tank-Automotive	948,889	897,231	4,806	34,857	11,995
Weapons	437,745	191,484	163,966	81,852	443
Ammunition	1,284,387	890,517	263,245	140,347	275
Electronics & Communications Equip.	4,671,070	845,708	1,975,290	1,723,521	126,551
SERVICES	\$ 3,064,475	\$ 932,951	\$ 1,139,138	\$ 982,109	\$ 10,277
ALL OTHER (SUB-TOTAL)	\$11,866,660	\$3,559,664	\$ 2,272,601	\$ 1,951,109	\$4,583,286
Subsistence	1,052,515	208,578	42,231	91,578	712,128
Textiles, Clothing, and Equipage	458,326	38,203	12,515	11,594	396,014
Fuels and Lubricants	2,160,054	8,342	17,372	16,349	2,117,991
Miscellaneous Hard Goods	1,387,550	305,736	205,325	204,513	671,976
Construction	2,707,025	1,408,183	988,498	299,152	1,192
All Actions of \$10,000 or Less	4,101,190	1,092,622	986,660	1,327,923	583,985

^A For definitions and coverage, see Notes on Coverage.

^B Includes "Other Defense Agencies" awards.

Table 6a (Continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1976-FY 1977^A
(Amounts in Thousands)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY
FISCAL YEAR 1976					
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$37,593,830	\$8,369,760 ^B	\$12,887,877	\$11,406,581	\$4,929,612
MAJOR HARD GOODS (SUB-TOTAL)	\$22,794,566	\$4,500,939	\$ 9,861,048	\$ 8,470,134	\$ 162,415
Aircraft	7,030,413	518,184	1,204,803	4,608,493	8,933
Missile and Space Systems	4,717,156	1,026,502	1,762,123	1,948,343	188
Ships	3,791,679	5,351	3,755,669	255	30,404
Tank-Automotive	1,320,870	1,265,753	1,341	42,122	11,654
Weapons	511,817	233,117	194,958	83,518	424
Ammunition	845,607	571,603	265,320	108,642	42
Electronics & Communications Equip.	4,477,024	880,429	1,806,834	1,678,951	110,770
SERVICES	\$ 3,194,361	\$1,015,070	\$ 1,113,444	\$ 1,057,302	\$ 8,545
ALL OTHER (SUB-TOTAL)	\$11,604,903	\$2,853,751	\$ 2,113,385	\$ 1,876,115	\$4,758,652
Subsistence	1,038,485	172,955	32,258	80,638	752,634
Textiles, Clothing, and Equipage	478,942	38,177	13,616	17,285	417,863
Fuels and Lubricants	2,265,455	28,648	20,312	21,990	2,197,507
Miscellaneous Hard Goods	1,386,212	298,750	194,868	216,260	676,334
Construction	2,247,224	1,210,171	845,164	191,268	621
All Actions of \$10,000 or Less	4,185,585	1,105,052	1,007,167	1,355,673	717,693
FISCAL YEAR 1977					
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$45,595,210 ^B	\$ 9,568,585	\$15,210,439	\$14,163,963	\$5,578,142
MAJOR HARD GOODS (SUB-TOTAL)	\$29,217,591	\$ 5,928,373	\$11,953,056	\$10,851,445	\$ 202,083
Aircraft	9,067,109	819,997	2,817,558	5,418,473	11,065
Missile and Space Systems	5,555,009	1,219,368	2,113,181	2,222,295	165
Ships	4,224,372	5,906	4,172,202	883	45,381
Tank-Automotive	1,794,556	1,740,507	8,634	30,650	14,776
Weapons	646,920	318,098	195,437	141,458	2,001
Ammunition	1,389,948	813,101	309,092	177,744	11
Electronics & Communications Equip.	6,639,677	921,396	2,336,952	2,879,942	128,684
SERVICES	\$ 3,382,781	\$ 519,956	\$ 993,681	\$ 1,227,937	\$ 8,300
ALL OTHER (SUB-TOTAL)	\$17,894,838	\$ 3,120,256	\$ 2,263,702	\$ 2,084,681	\$5,367,759
Subsistence	1,158,577	214,969	33,657	85,509	824,442
Textiles, Clothing, and Equipage	544,747	64,863	17,325	16,051	446,497
Fuels and Lubricants	2,525,577	7,914	12,204	13,354	2,492,045
Miscellaneous Hard Goods	1,774,088	366,387	301,062	275,681	815,857
Construction	2,564,320	1,328,106	897,332	320,469	8,140
All Actions of \$10,000 or Less	4,327,548	1,137,037	1,002,062	1,373,617	780,778

^A For definitions and coverage, see Notes on Coverage.

^B Includes "Other Defense Agencies" awards.

Table 6a (Continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1978-FY 1979^A
 (Amounts in Thousands)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS
FISCAL YEAR 1978						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$52,614,827 ^B	\$10,685,962	\$19,298,388	\$15,402,757	\$6,176,951	
MAJOR HARD GOODS (SUB-TOTAL)	\$34,320,687	\$ 7,097,347	\$14,905,571	\$11,720,900	\$ 255,639	
Aircraft	10,975,047	1,035,588	3,479,842	6,440,634	19,187	
Missile and Space Systems	6,560,182	1,421,493	3,010,762	2,127,219	483	
Ships	5,441,144	9,877	5,789,711	8,662	32,894	
Tank-Automotive	2,011,284	1,936,544	7,651	49,025	17,665	
Weapons	842,509	468,341	188,082	185,412	674	
Ammunition	1,579,900	1,167,959	238,934	172,827	180	
Electronics & Communications Equip.	6,910,621	1,057,545	2,590,789	2,747,121	164,560	
SERVICES	\$ 4,554,033	\$ 610,779	\$ 1,907,704	\$ 1,385,047	\$ 8,890	
ALL OTHER (SUB-TOTAL)	\$13,740,107	\$ 2,977,836	\$ 2,485,112	\$ 2,286,810	\$5,932,422	
Subsistence	1,125,574	204,050	50,006	100,009	771,509	
Textiles, Clothing, and Equipment	880,169	52,959	19,812	23,371	584,027	
Fuels and Lubricants	2,880,430	6,133	14,550	15,219	2,844,528	
Miscellaneous Hard Goods	2,005,122	424,094	366,105	309,810	897,673	
Construction	2,385,388	1,044,115	982,672	341,182	9,763	
All Actions of \$10,000 or Less	6,653,626	1,266,685	1,851,867	1,697,218	836,822	
FISCAL YEAR 1979						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$58,544,389 ^D	\$12,151,107	\$14,949,815	\$16,210,383	\$6,408,610	\$1,513,362
MAJOR HARD GOODS (SUB-TOTAL)	\$37,482,290	\$ 8,145,686	\$16,326,426	\$12,136,253	\$ 275,646	\$ 30,344
Aircraft	11,674,623	1,136,158	4,002,183	6,469,080	18,176	46
Missile and Space Systems	6,660,088	1,558,175	2,712,088	2,386,766	498	0
Ships	6,038,633	36,490	5,933,068	441	40,584	27,600
Tank-Automotive	2,106,987	2,017,658	14,080	52,713	21,024	1,512
Weapons	917,314	540,113	208,642	168,187	293	0
Ammunition	1,773,007	1,279,948	290,984	201,616	454	0
Electronics & Communications Equip.	8,362,638	1,577,144	3,165,371	2,857,490	186,612	1,186
SERVICES	\$ 4,510,041	\$ 622,713	\$ 1,803,517	\$ 1,476,058	\$ 10,202	\$ 115,409
ALL OTHER (SUB-TOTAL)	\$16,552,058	\$ 3,382,708	\$ 3,019,872	\$ 2,598,052	\$5,122,762	\$1,367,609
Subsistence	1,325,400	220,369	52,027	127,858	525,126	0
Textiles, Clothing, and Equipment	547,803	36,185	10,515	34,638	466,181	184
Fuels and Lubricants	3,052,819	5,839	14,246	16,464	3,014,735	1,466
Miscellaneous Hard Goods	2,423,621	475,229	591,505	373,596	842,344	122,371
Construction	3,998,192	1,212,099	1,232,194	406,056	4,934	1,135,640
All Actions of \$10,000 or Less	5,204,223	1,432,987	1,119,275	1,639,440	869,432	107,948

^A For definitions and coverage, see Notes on Coverage.

^B Includes "Other Defense Agencies" awards.

Table 3a (Continued)
DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1980-FY 1981^A
 (Amounts in Thousands)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS
FISCAL YEAR 1980						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$66,703,739 ^B	\$13,434,960	\$22,804,394	\$18,664,065	\$ 8,436,425	\$1,826,033
MAJOR HARD GOODS (SUB-TOTAL)	\$40,978,875	\$ 8,594,566	\$17,354,105	\$13,986,262	\$ 315,821	\$ 56,278
Aircraft	12,485,263	1,232,844	4,172,890	7,057,184	22,345	0
Missile and Space Systems	7,889,975	1,827,542	3,128,286	2,931,941	1,433	0
Ships	5,955,170	35,708	5,814,970	640	51,052	52,790
Tank-Automotive	2,115,094	2,002,544	4,285	82,343	23,437	2,437
Weapons	1,091,943	663,010	234,505	194,003	425	0
Ammunition	1,863,660	1,244,166	425,619	193,575	300	0
Electronics & Communications Equip.	9,577,770	1,588,752	3,572,950	3,526,576	216,619	1,051
SERVICES	\$ 5,806,879	\$ 841,978	\$ 2,257,735	\$ 1,809,072	\$ 12,278	\$ 185,921
ALL OTHER (SUB-TOTAL)	\$19,827,905	\$ 3,998,416	\$ 3,192,554	\$ 2,868,731	\$ 8,108,526	\$1,583,834
Subsistence	1,341,849	227,161	61,908	159,345	893,435	0
Textiles, Clothing, and Equipment	821,201	9,071	16,431	31,127	764,408	164
Fuels and Lubricants	4,595,139	24,006	17,658	37,012	4,513,918	2,404
Miscellaneous Hard Goods	2,960,240	720,063	747,520	396,890	985,502	89,713
Construction	4,328,427	1,417,333	1,105,528	423,204	4,201	1,368,492
All Actions of \$10,000 or Less	5,781,128	1,600,782	1,243,508	1,821,153	947,062	123,061
FISCAL YEAR 1981						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$87,194,528 ^B	\$18,365,681	\$28,752,259	\$23,367,536	\$14,946,845	\$1,934,878
MAJOR HARD GOODS (SUB-TOTAL)	\$53,321,936	\$12,631,119	\$21,351,572	\$18,096,454	\$ 430,230	\$ 49,408
Aircraft	16,538,058	1,528,304	5,623,494	9,345,483	32,814	7,963
Missile and Space Systems	10,232,085	2,564,075	3,497,321	4,169,933	693	13
Ships	7,393,249	43,043	7,260,713	2,620	54,564	32,309
Tank-Automotive	3,848,480	3,744,479	6,589	64,308	28,723	4,381
Weapons	1,523,192	804,838	516,698	200,062	1,524	26
Ammunition	2,053,861	1,520,388	362,479	170,711	262	0
Electronics & Communications Equip.	11,733,011	2,425,992	4,084,278	4,143,337	311,650	4,717
SERVICES	\$ 5,845,754	\$ 1,119,520	\$ 1,699,180	\$ 1,884,366	\$ 15,989	\$ 153,909
ALL OTHER (SUB-TOTAL)	\$28,026,838	\$ 4,615,042	\$ 3,701,507	\$ 3,386,716	\$14,500,626	\$1,731,660
Subsistence	1,620,734	247,770	71,255	187,346	1,114,363	0
Textiles, Clothing, and Equipment	866,635	9,540	13,922	25,390	817,747	110
Fuels and Lubricants	10,351,184	20,962	17,444	62,356	10,247,541	2,711
Miscellaneous Hard Goods	3,669,716	874,344	880,768	562,377	1,225,199	99,077
Construction	4,944,686	1,729,822	1,191,212	509,132	4,320	1,498,202
All Actions of \$10,000 or Less	6,573,883	1,732,604	1,527,006	2,040,115	1,091,408	131,560

^A For definitions and coverage, see Notes on Coverage.

^B Includes "Other Defense Agencies" awards.

Table 6a (Continued)

DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1982-FY 1983^A

(Amounts in Thousands)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS
FISCAL YEAR 1982						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$102,463,092 ^B	\$22,515,128	\$35,694,519	\$27,619,417	\$12,541,071	\$1,072,671
MAJOR HARD GOODS (SUB-TOTAL)	\$ 67,870,460	\$15,880,961	\$28,321,843	\$21,699,235	\$ 582,299	\$ 28,273
Aircraft	21,132,884	2,108,663	8,468,695	10,519,608	37,882	38
Missile and Space Systems	12,711,820	3,091,641	4,476,667	5,128,937	1,595	0
Ships	9,557,418	32,634	9,423,315	10,685	67,289	22,496
Tank-Automotive	4,355,915	4,184,928	8,976	111,734	38,934	1,266
Weapons	2,331,955	1,372,754	68,454	269,091	2,617	0
Ammunition	2,560,449	2,611,251	582,528	366,060	510	0
Electronics & Communications Equip.	14,220,218	2,468,090	5,176,208	5,283,122	413,372	4,473
SERVICES	\$ 7,898,730	\$ 1,382,489	\$ 3,076,841	\$ 2,028,345	\$ 29,480	\$ 130,983
ALL OTHER (SUB-TOTAL)	\$ 28,703,903	\$ 5,251,679	\$ 3,798,035	\$ 3,891,837	\$11,950,192	\$1,713,415
Subsistence	1,553,429	259,898	88,442	201,577	1,003,512	0
Textiles, Clothing, and Equipage	1,015,913	28,392	14,485	32,766	940,083	136
Fuels and Lubricants	7,666,252	34,501	46,115	53,389	7,530,132	2,028
Miscellaneous Hard Goods	4,435,559	1,034,325	1,114,239	770,581	1,389,304	95,378
Construction	3,322,682	2,018,686	1,137,061	668,822	5,713	1,485,309
All Actions of \$10,000 or Less	8,710,088	1,875,877	1,395,893	2,164,702	1,081,448	130,554
FISCAL YEAR 1983						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$121,095,867 ^B	\$24,580,329	\$43,880,152	\$35,649,243	\$12,149,543	\$1,854,132
MAJOR HARD GOODS (SUB-TOTAL)	80,806,612	17,631,106	37,860,666	28,984,585	461,071	39,197
Aircraft	26,297,322	2,577,790	8,341,845	15,293,523	84,164	0
Missile and Space Systems	14,689,528	3,425,558	4,441,626	6,811,936	1,418	0
Ships	12,818,867	74,443	12,840,433	1,071	66,909	34,011
Tank-Automotive	4,664,359	4,468,843	11,554	123,113	49,425	1,331
Weapons	2,439,970	1,522,207	852,377	263,374	2,012	0
Ammunition	3,189,429	2,384,390	752,855	79,371	288	0
Electronics & Communications Equip.	18,697,137	2,597,875	8,020,176	8,402,197	254,855	3,855
SERVICES	\$10,397,348	\$1,370,137	\$5,277,181	\$2,184,328	\$35,476	\$110,086
ALL OTHER (SUB-TOTAL)	\$29,891,907	\$6,179,080	\$5,742,305	\$4,480,332	\$11,652,996	\$1,704,849
Subsistence	1,090,055	103,063	66,835	40,535	879,622	0
Textiles, Clothing, and Equipage	1,091,401	9,782	18,709	60,578	1,002,332	0
Fuels and Lubricants	6,901,100	17,827	37,259	57,850	6,786,916	1,248
Miscellaneous Hard Goods	4,707,105	1,224,554	1,368,083	791,952	1,166,807	117,362
Construction	6,106,135	2,209,884	1,615,374	850,772	6,833	1,408,567
All Actions of \$25,000 or Less	9,996,111	2,613,876	2,637,445	2,678,645	1,810,486	177,672

^A For definitions and coverage, see Notes on Coverage.^B Includes "Other Defense Agencies" awards.

Table 6a (Concluded)

DoD Prime Contract Awards by Procurement Program,
According to Defense Component: FY 1984-FY 1985^A

(Amounts in Thousands)

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS
FISCAL YEAR 1984						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$124,912,148 ^B	\$27,861,426	\$39,948,244	\$40,506,812	\$11,673,281	\$1,733,693
MAJOR HARD GOODS (SUB-TOTAL)	\$ 86,315,336	\$19,306,750	\$31,749,771	\$33,236,110	\$ 513,499	\$ 22,752
Aircraft	29,234,550	3,234,569	8,643,098	17,267,971	88,912	0
Missile and Space Systems	18,663,293	3,624,636	5,750,289	7,285,976	1,785	0
Ships	9,353,141	23,466	9,222,982	489	88,404	17,800
Tank-Automotive	4,989,563	4,832,841	11,377	84,583	58,944	1,588
Weapons	2,425,864	1,312,801	831,516	279,235	2,312	0
Ammunition	3,955,411	3,161,247	672,327	121,837	0	0
Electronics & Communications Equip.	19,693,514	3,117,190	6,618,182	8,196,019	273,162	3,364
SERVICES	\$ 8,478,023	\$ 1,738,469	\$ 2,634,093	\$ 2,454,712	\$ 56,799	\$ 108,166
ALL OTHER (SUB-TOTAL)	\$ 30,118,789	\$ 6,818,207	\$ 5,464,380	\$ 4,815,990	\$11,102,983	\$1,612,775
Subsistence	1,112,171	100,077	42,614	34,254	935,226	0
Textiles, Clothing, and Equipage	1,086,823	143,075	28,892	35,018	881,805	0
Fuels and Lubricants	6,375,999	31,899	40,212	79,543	8,171,708	2,602
Miscellaneous Hard Goods	4,936,668	1,280,376	1,287,800	938,798	1,261,629	31,319
Construction	8,670,617	2,576,480	1,766,390	973,348	6,509	1,323,486
All Actions of \$25,000 or Less	9,986,511	2,686,300	2,400,472	2,755,028	1,846,106	195,368
FISCAL YEAR 1985						
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	\$139,588,634	\$34,647,817	\$45,656,475	\$45,468,686	\$12,189,521	\$1,624,135
MAJOR HARD GOODS (SUB-TOTAL)	\$ 98,144,846	\$ 23,252,979	\$36,609,846	\$37,860,685	\$ 590,188	\$ 31,148
Aircraft	34,579,580	3,728,610	10,203,015	20,559,971	87,984	-0-
Missile and Space Systems	18,667,899	3,722,080	6,613,693	8,329,883	2,242	-0-
Ships	10,404,343	50,846	10,270,641	211	55,846	20,799
Tank-Automotive	5,152,256	4,955,160	38,860	99,896	56,900	1,440
Weapons	2,618,277	1,243,399	1,098,152	272,267	4,459	-0-
Ammunition	6,584,833	4,021,313	583,472	80,003	45	-0-
Electronics & Communications Equip.	20,037,658	5,525,571	7,802,013	8,318,454	382,711	8,969
SERVICES	\$ 9,126,012	\$ 3,449,790	\$ 2,624,695	\$ 2,800,418	\$ 121,830	\$ 129,279
ALL OTHER (SUB-TOTAL)	\$ 32,315,776	\$ 7,945,048	\$ 6,421,934	\$ 5,007,583	\$11,477,503	\$1,463,708
Subsistence	1,023,603	92,041	32,243	27,823	871,486	-0-
Textiles, Clothing, and Equipage	1,143,180	62,494	16,158	42,428	1,021,985	115
Fuels and Lubricants	6,307,354	36,403	20,061	60,054	6,189,643	1,193
Miscellaneous Hard Goods	5,482,732	1,403,952	1,469,008	1,137,522	1,385,205	67,045
Construction	7,885,620	3,451,215	2,237,907	986,060	11,764	1,198,674
All Actions of \$25,000 or Less	10,493,287	2,898,943	2,846,557	2,753,696	1,997,410	196,681

^A For definitions and coverage, see Notes on Coverage.^B Includes "Other Defense Agencies" awards.

AWARDS FOR RESEARCH, DEVELOPMENT, TEST, AND EVALUATION

The net value and percent distribution of awards for research, development, test, and evaluation (RDT&E), by type of contractor, for FY 1978 through the first half FY 1986 are shown in Table 7.

The total dollar value of RDT&E awards, excluding awards for work outside the United States and orders to other Government agencies, amounted to \$10,948 million during the first half of FY 1986 and accounted for 15.9 percent of all DoD procurement. During the same period last year, the comparable dollar amount was \$11,546 million, which was also 15.9 percent of the total awards.

Between FY 1978 and FY 1985, there was an annual increase in the dollar value of RDT&E awards. During FY 1979 RDT&E procurement declined to \$8,481 million but has since increased each year.

Although there has been a general upward trend in both total and RDT&E awards since FY 1978, the relative share of RDT&E procurement to total procurement had declined from 16.0 percent in FY 1978 to 11.7 percent in FY 1981, but it increased to 13.8 percent during FY 1982, decreased during FY 1983, increased to 13.9 percent in FY 1984, and decreased again in FY 1985.

Contract awards for RDT&E by procurement program are shown for FY 1974 through FY 1985 in Table 8. This table shows the percentages of RDT&E awards in each program based on the totals shown in Table 6.

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Table 7
DoD Prime Contract Awards for Research, Development,
Test, and Evaluation by Type of Contractor and Defense
Component: FY 1976-FY 1981^A

TYPE OF CONTRACTOR	FY 1978		FY 1979		FY 1980		FY 1981	
	AMOUNT (\$000)	%	AMOUNT (\$000)	%	AMOUNT (\$000)	%	AMOUNT (\$000)	%
TOTAL	\$8,636,980		\$8,558,669		\$9,485,299		\$10,501,836	
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	52,668		57,001		72,803		33,684	
	32,786		21,119		38,257		56,263	
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$8,611,526	16.0	\$8,480,549	14.2	\$9,374,229	13.8	\$10,411,889	11.7
Army	2,058,832	19.0	1,870,554	15.2	1,913,807	14.1	2,034,997	11.0
Navy	3,006,182	15.2	3,010,282	14.1	3,109,613	13.4	2,542,110	9.3
Air Force	3,242,841	20.4	3,218,956	19.2	3,908,869	20.2	5,329,749	22.1
Defense Logistics Agency	0	0.0	2,550	*	1,869	*	2,486	*
Civil Functions	-	-	778	0.1	13,218	0.7	1,707	0.1
Other Defense Agencies	309,671	27.6	377,429	27.3	426,863	26.5	500,240	26.2
EDUCATIONAL AND NONPROFIT INSTITUTIONS	\$782,839	71.7	\$791,661	77.9	\$1,127,692	77.4	\$1,247,799	74.7
Army	65,100	47.3	65,341	44.1	77,435	45.8	90,224	42.7
Navy	360,900	90.6	379,660	90.4	414,546	86.8	434,538	85.5
Air Force	302,659	63.1	469,764	85.4	576,161	86.6	663,092	86.1
Defense Logistics Agency	0	0.0	2,550	37.5	1,507	15.2	2,291	12.4
Civil Functions	-	-	249	0.5	800	1.4	948	1.2
Other Defense Agencies	54,180	77.3	54,097	73.3	57,243	75.2	56,705	67.3
BUSINESS FIRMS FOR WORK IN THE U.S.	\$7,828,687	14.9	\$7,508,882	12.8	\$3,246,547	12.4	\$9,164,090	10.5
Army	1,993,732	18.7	1,805,213	14.9	1,836,372	13.7	1,944,773	10.6
Navy	2,639,282	13.7	2,630,622	12.6	2,695,067	11.8	2,107,572	7.9
Air Force	2,940,182	19.1	2,749,192	17.0	3,332,708	17.9	4,666,656	20.0
Defense Logistics Agency	0	0.0	0	0.0	362	*	195	0.0
Civil Functions	-	-	529	*	12,418	0.7	759	*
Other Defense Agencies	255,491	24.3	323,332	24.7	369,620	24.0	444,135	24.3
SMALL BUSINESS FIRMS	\$474,142	6.1	\$502,394	6.7	\$584,303	7.1	\$678,551	7.4
Army	80,930	4.1	91,910	3.1	104,716	5.7	183,757	9.5
Navy	185,509	7.0	183,703	7.0	205,730	7.6	175,322	8.3
Air Force	138,588	4.7	139,400	5.1	172,620	5.2	205,004	4.4
Defense Logistics Agency	0	0.0	0	0.0	144	1.2	0	0.0
Civil Functions	-	-	73	13.8	144	1.2	680	89.6
Other Defense Agencies	69,115	27.0	87,308	27.0	100,778	27.3	113,788	25.6

^A For Definitions and Coverage, See Notes on Coverage

* Less than 0.05 percent.

Table 7 (Continued)
DoD Prime Contract Awards for Research, Development,
Test, and Evaluation by Type of Contractor and Defense
Component: FY 1982-FY 1985^A

TYPE OF CONTRACTOR	FY 1982		FY 1983		FY 1984		FY 1985	
	AMOUNT (\$000)	%	AMOUNT (\$000)	%	AMOUNT (\$000)	%	AMOUNT (\$000)	%
TOTAL	\$14,902,239		\$16,373,654		\$18,342,949		\$18,995,920	
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	427,858		931,341		509,159		132,146	
	29,318		29,248		47,400		124,636	
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$14,445,063	13.8	\$15,413,065	12.5	\$17,787,390	13.9	\$18,739,138	13.1
Army	2,395,687	10.5	2,048,637	8.7	2,125,481	7.5	2,410,122	7.6
Navy	3,521,420	9.7	3,836,402	8.6	5,667,206	13.8	6,519,172	13.9
Air Force	7,952,763	27.8	8,732,336	23.8	9,186,425	22.0	8,720,889	18.5
Defense Logistics Agency	5,330	*	8,283	0.1	11,546	0.1	25,997	0.2
Civil Functions	586	*	477	*	230	*	520	*
Other Defense Agencies	569,277	24.6	785,927	25.3	801,502	24.2	1,062,438	29.2
EDUCATIONAL AND NONPROFIT INSTITUTIONS	\$1,487,815	76.0	\$1,734,964	77.0	\$2,122,719	78.3	2,462,873	78.6
Army	142,618	54.2	158,476	51.3	181,912	53.0	208,339	56.6
Navy	469,898	70.1	573,529	83.0	830,111	86.0	954,591	88.9
Air Force	803,296	84.8	910,596	84.3	994,797	85.3	1,173,151	84.4
Defense Logistics Agency	4,693	22.4	5,077	59.8	11,546	19.2	9,415	11.4
Civil Functions	461	1.4	297	0.9	120	0.3	169	0.3
Other Defense Agencies	66,749	70.5	86,977	69.4	104,231	79.8	147,249	81.2
BUSINESS FIRMS FOR WORK IN THE U.S.	\$12,957,748	12.7	\$13,678,101	11.3	\$15,664,671	12.5	16,376,165	11.7
Army	2,253,060	10.0	1,890,161	7.7	1,940,589	7.0	2,181,783	7.0
Navy	3,051,472	8.6	3,262,866	7.4	4,832,095	12.1	5,504,591	12.7
Air Force	7,179,467	25.9	7,821,738	21.9	8,191,828	20.2	7,597,738	16.7
Defense Logistics Agency	637	*	4,206	*	0	0.0	16,522	0.1
Civil Functions	125	*	180	*	108	*	352	*
Other Defense Agencies	502,528	22.6	698,950	23.4	697,271	21.9	1,15,189	26.5
SMALL BUSINESS FIRMS	\$733,139	5.1	\$831,099	6.3	\$914,996	5.8	1,187,546	7.3
Army	193,050	8.6	214,276	11.3	275,385	14.2	323,785	14.6
Navy	189,176	6.7	186,518	5.7	184,729	3.8	282,591	5.1
Air Force	224,720	3.1	272,956	3.5	295,156	3.6	400,629	5.3
Defense Logistics Agency	0	0.0	0	0.0	0	0.0	14,195	0.5
Civil Functions	92	73.6	72	40.0	40	27.0	176	50.0
Other Defense Agencies	126,889	25.1	157,277	21.5	158,029	22.9	765,578	18.1

^A For Definitions and Coverage, See Notes on Coverage.

* Less than 0.25 percent.

Table 7 (Concluded)
DoD Prime Contract Awards for Research, Development,
Test, and Evaluation by Type of Contractor and Defense
Component: FY 1986-FY 1989^A

TYPE OF CONTRACTOR	First Half FY 1986		FY 1987		FY 1988		FY 1989	
	AMOUNT (\$000)	%	AMOUNT (\$000)	%	AMOUNT (\$000)	%	AMOUNT (\$000)	%
TOTAL	\$11,096,123							
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	48,754 99,270							
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$10,948,099	15.9						
Army	1,418,959	10.5						
Navy	4,679,731	22.9						
Air Force	4,538,560	17.7						
Defense Logistics Agency	8,769	0.1						
Civil Functions	428	0.1						
Other Defense Agencies	301,652	31.8						
EDUCATIONAL AND NONPROFIT INSTITUTIONS	\$1,581,094	82.3						
Army	147,704	64.2						
Navy	560,813	85.2						
Air Force	814,003	88.9						
Defense Logistics Agency	2,280	8.0						
Civil Functions	160	0.7						
Other Defense Agencies	56,137	85.2						
BUSINESS FIRMS FOR WORK IN THE U.S.	\$9,367,005	14.0						
Army	1,271,255	5.6						
Navy	4,118,921	20.8						
Air Force	3,724,557	15.1						
Defense Logistics Agency	6,489	0.1						
Civil Functions	268	*						
Other Defense Agencies	245,515	27.8						
SMALL BUSINESS FIRMS	\$580,035	6.2						
Army	171,642	13.5						
Navy	110,789	2.7						
Air Force	214,734	5.8						
Defense Logistics Agency	830	12.8						
Civil Functions	268	100.0						
Other Defense Agencies	81,742	33.3						

^A For Definitions and Coverage, See Notes on Coverage.

* Less than 0.05 percent

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Table 8
DoD Prime Contract Awards for Research, Development,
Test, and Evaluation by Procurement Program:
FY 1974-FY 1977A

PROCUREMENT PROGRAM	AMOUNT (\$000)				PERCENT OF ALL AWARDS IN EACH CATEGORY			
	FY 1974	FY 1975	FY 1976	FY 1977	FY '74	FY '75	FY '76	FY '77
TOTAL	\$5,836,047	\$6,319,720	\$6,887,536	\$7,911,282	14.8	13.9	14.7	14.2
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	31,685 29,226	37,809 25,241	128,139 32,927	64,805 20,033	0.9 1.2	0.8 1.1	2.1 1.5	1.0 0.7
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$5,775,136	\$6,256,670	\$6,726,470	\$7,826,444	17.0	16.5	17.5	16.8
EDUCATIONAL AND NONPROFIT INSTITUTIONS	627,484	655,189	698,190	705,566	77.9	77.5	79.6	74.4
BUSINESSES FOR WORK IN THE U.S. (SUB-TOTAL)	5,147,652	5,601,481	6,028,280	7,120,878	15.5	15.1	16.0	15.6
MAJOR HARD GOODS (SUB-TOTAL)	4,526,830	4,908,871	5,298,797	6,223,232	21.8	22.1	23.2	21.2
Aircraft	1,316,533	1,154,335	1,311,023	1,618,085	20.3	17.2	18.6	17.8
Missile and Space Systems	1,469,339	1,650,575	2,045,500	2,097,334	34.8	35.9	43.4	37.8
Ships	319,247	221,400	241,866	302,172	8.6	6.3	6.4	7.2
Tank-Automotive	75,111	92,048	84,780	224,453	10.4	9.7	6.4	12.5
Weapons	139,511	115,806	123,820	185,863	35.6	26.5	24.2	28.7
Ammunition	62,594	57,005	90,554	85,070	4.1	4.4	9.6	6.1
Electronics and Communications Equipment	1,144,495	1,817,702	1,401,248	1,710,249	31.0	34.6	31.3	25.8
SERVICES	553,093	618,795	644,782	784,104	20.7	20.2	20.2	23.2
OTHER (SUB-TOTAL)	67,729	73,815	84,701	113,542	0.7	0.6	0.7	0.9
Subsistence	32	0	18	39	*	0.0	*	*
Textiles, Clothing, and Equipage	5,522	6,204	2,068	8,637	1.1	1.4	1.9	1.6
Fuels and Lubricants	337	192	51	21	*	*	*	*
Miscellaneous Hard Goods	43,120	51,644	56,483	80,590	3.4	3.7	4.1	4.5
Construction	952	997	5,763	8,926	0.1	*	0.3	0.3
All Actions of \$10,000 or Less	17,766	14,778	12,318	15,379	0.5	0.4	0.3	0.4

A For definitions and coverage, see Notes on Coverage.

* Less than 0.05 percent.

Table 8 (Continued)
DoD Prime Contract Awards for Research, Development,
Test, and Evaluation by Procurement Program:
FY 1978-FY 1981^A

PROCUREMENT PROGRAM	AMOUNT (\$000)				PERCENT OF ALL AWARDS IN EACH CATEGORY			
	FY 1978	FY 1979	FY 1980	FY 1981	FY '78	FY '79	FY '80	FY '81
TOTAL	\$8,696,980	\$8,558,669	\$9,485,299	\$10,501,836	13.4	12.1	11.3	10.0
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	52,668 32,786	57,001 21,119	72,803 38,257	33,684 56,263	0.7 0.8	0.8 0.5	0.7 0.7	0.3 0.9
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$8,611,526	\$8,480,549	\$9,374,239	\$10,411,889	16.0	14.2	12.8	11.7
EDUCATIONAL AND NONPROFIT INSTITUTIONS	782,839	971,661	1,127,692	1,247,799	71.7	77.9	77.4	74.7
BUSINESSES FOR WORK IN THE U.S. (SUB-TOTAL)	7,828,687	7,508,888	8,246,547	9,164,090	14.9	12.8	12.4	10.5
MAJOR HARD GOODS (SUB-TOTAL)	6,833,718	6,598,370	7,080,738	8,064,524	19.9	17.6	17.3	15.1
Aircraft	1,630,378	1,311,988	1,166,736	728,101	14.9	11.3	9.3	4.4
Missile and Space Systems	2,487,946	2,705,752	2,952,724	4,131,421	37.9	40.6	37.4	40.4
Ships	247,774	295,868	304,346	252,585	4.6	4.9	5.1	3.4
Tank-Automotive	508,924	116,552	109,816	139,416	25.3	5.5	5.2	3.6
Weapons	198,578	266,119	209,618	202,249	23.6	29.0	19.2	13.3
Ammunition	83,497	128,702	184,803	275,692	5.3	7.3	9.9	13.4
Electronics and Communications Equipment	1,676,621	1,773,389	2,152,695	2,335,060	24.3	21.2	22.5	19.0
SERVICES	909,044	826,010	1,043,534	919,269	20.0	18.3	17.7	15.7
OTHER (SUB-TOTAL)	85,925	84,508	122,275	180,297	0.6	0.5	0.6	0.6
Subsistence	18	0	0	0	*	0.0	0.0	0.0
Textiles, Clothing, and Equipage	6,349	5,028	4,996	5,322	0.9	0.9	0.6	0.6
Fuels and Lubricants	1,444	20	421	1,810	0.1	*	*	*
Miscellaneous Hard Goods	58,738	61,278	103,134	153,527	2.9	2.5	3.5	4.2
Construction	7,503	7,726	961	3,038	0.3	0.2	*	0.1
All Actions of \$10,000 or Less	11,873	10,456	12,763	16,600	0.3	0.2	0.2	0.3

^A For definitions and coverage, see Notes on Coverage.

* Less than 0.05 percent.

Table 8 (Concluded)
DoD Prime Contract Awards for Research, Development,
Test, and Evaluation by Procurement Program:
FY 1982-FY 1985^A

PROCUREMENT PROGRAM	AMOUNT (\$000)				PERCENT OF ALL AWARDS IN EACH CATEGORY			
	FY 1982	FY 1983	FY 1984	FY 1985	FY '82	FY '83	FY '84	FY '85
TOTAL	\$14,902,239	\$16,373,654	\$18,343,949	\$18,995,920	11.9	11.7	12.6	11.7
INTRAGOVERNMENTAL FOR WORK OUTSIDE THE U.S.	427,858 29,318	931,341 29,248	509,159 47,400	132,146 124,636	3.4 0.4	9.4 0.4	5.0 0.6	1.2 1.4
TOTAL, EXCEPT INTRAGOVERNMENTAL AND FOR WORK OUTSIDE THE U.S.	\$14,445,063	\$15,413,065	\$17,787,390	\$18,739,138	13.8	12.5	13.9	13.1
EDUCATIONAL AND NONPROFIT INSTITUTIONS	1,487,815	1,734,964	2,122,719	2,462,973	75.0	77.2	78.3	78.7
BUSINESSES FOR WORK IN THE U.S. (SUB-TOTAL)	12,957,248	13,678,101	15,664,671	16,276,165	12.4	11.3	12.5	11.7
MAJOR HARD GOODS (SUB-TOTAL)	11,843,980	12,421,625	14,381,018	14,600,815	17.5	15.4	16.7	14.9
Aircraft	2,890,439	2,436,249	2,286,443	2,268,048	13.7	7.7	7.8	6.6
Missile and Space Systems	5,105,048	5,822,574	6,439,307	6,129,666	40.2	39.6	38.6	32.8
Ships	325,572	406,828	656,612	674,761	3.4	3.2	7.0	6.5
Tank-Automotive	156,809	156,603	126,141	130,344	3.6	3.4	2.5	2.5
Weapons	262,973	273,029	552,749	612,291	11.3	11.2	22.8	23.4
Ammunition	269,677	277,585	282,894	322,892	7.6	8.7	7.2	6.9
Electronics and Communications Equipment	2,833,462	3,448,757	4,036,872	4,462,813	19.9	20.7	20.5	20.3
SERVICES	878,911	907,078	998,605	1,245,151	11.1	8.7	11.8	13.6
OTHER (SUB-TOTAL)	234,357	349,398	285,048	430,199	0.9	1.2	0.9	1.3
Subsistence	1,324	54	0	0	0.1	*	0.0	0.0
Textiles, Clothing, and Equipage	9,490	17,906	18,454	11,078	0.9	1.6	1.7	1.0
Fuels and Lubricants	3,887	3,165	5,995	7,714	0.1	*	0.1	0.1
Miscellaneous Hard Goods	200,633	267,401	209,175	360,900	4.5	5.7	4.2	6.6
Construction	1,792	2,046	461	8,470	*	*	*	0.1
All Actions of \$25,000 or Less	17,231	58,826	50,963	42,037	0.3	0.6	0.5	0.4

^A For definitions and coverage, see Notes on Coverage.

* Less than 0.05 percent.

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AWARDS BY METHOD OF PROCUREMENT

Awards by Extent of Competition

Total DoD awards subject to competition during the first half of FY 1986 totaled \$66,712 million compared to \$70,582 during the first half of FY 1985. The following shows the changes in the extent of competition categories for the first half of fiscal years 1985 and 1986.

	(Millions of Dollars)		Change	
	<u>1986</u>	<u>1985</u>	<u>Dollars</u>	<u>Percent of Total</u>
Price Competition	\$25,428	\$25,531	-103	+1.9
Design/Technical Competition	11,476	9,441	+2,035	+3.8
Follow-On After Price Competition	826	1,833	-1,007	-1.4
Follow-On After Design/Technical Competition	15,242	17,259	-2,017	-1.6
Catalog/Market Price	445	822	-377	-0.5
Non-Competitive	13,296	15,696	-2,400	-2.3

Table 9 gives the total for both actions and dollars by reporting component for each of these categories.

Formally Advertised/Sealed Bid Awards

Table 11 shows the dollar volume of procurements placed with small businesses and other contractors through formal advertising/sealed bid and other authority during the first half of FYs 1985 and 1986. During the first half of FY 1986, 6.4 percent of total procurement was conducted through formal advertising/sealed bid methods, compared to 4.5 percent last year. Table 12 shows information on these types of awards for FY 1976 through FY 1985.

Solicitation Procedures

Tables 13 and 14 highlight the dollars and procurement actions respectively, for each of the Competition in Contracting Act (CICA) solicitation procedures used by the Department of Defense to procure supplies and services during the first half of fiscal year (FY) 1986. See the Federal Acquisition Regulation Part 6 for a more descriptive definition of the solicitation procedures listed in these tables. No comparable data are available for the first half of FY 1985 since CICA procedures were not in effect for solicitations issued prior to April 1, 1985. Similar data are not collected on awards in support of the Foreign Military Sales (FMS) program and awards of \$25,000 or less.

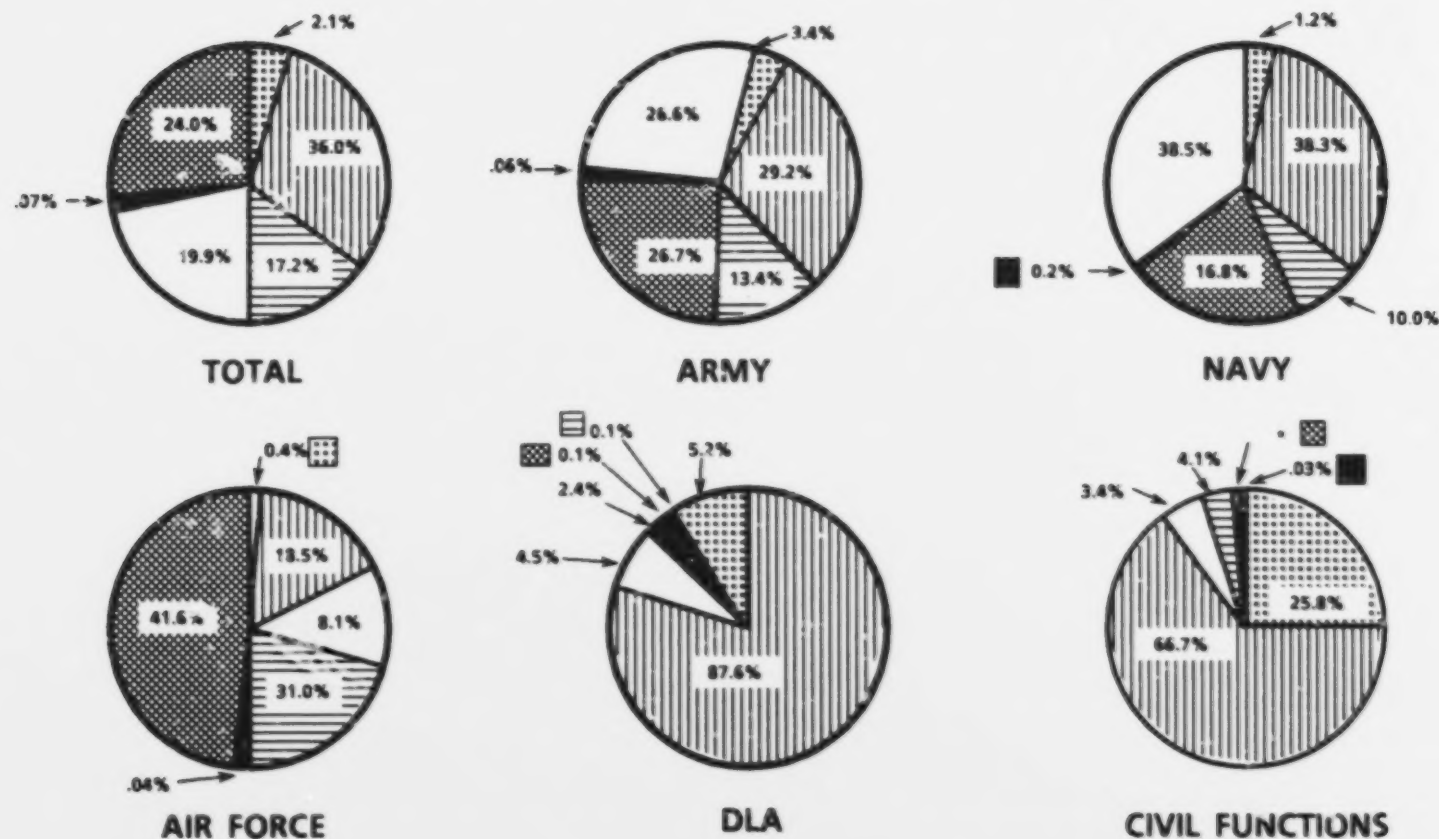
As can be seen in Table 13, the total awards reported during the first half of FY 1986 amounted to \$77.5 billion. Of this total, \$8.1 billion (10.4%) were for "Foreign Military Sales" and "Actions of \$25,000 or Less". Of the remaining \$69.4 billion, \$20.8 billion (29.9%) were pursuant to CICA procedures. The "Full & Open Competition" category accounted for \$12.1 billion or 58.3 percent. The "Other Than Full & Open Competition" category accounted for \$8.3 billion or 39.8 percent. Similar data are also depicted by DoD component in this table.

Table 14 displays the number of actions reported during the first half of FY 1986. Of the 5,769,091 actions reported during this period, 5,669,872 (98.3%) were for "Foreign Military Sales" and "Actions of \$25,000 or Less". Of the remaining 99,219 actions, 55,344 (55.8%) were pursuant to CICA procedures. 68.8 percent of the Post-CICA actions were for "Full & Open Competition" and 31.1 percent were for "Other Than Full & Open Competition". Distribution by kind of contracting action is also depicted.

Statutory Authority

Since the inception of the Competition In Contracting Act (CICA), effective 1 April 1985, Tables 10 and 15 (DoD Awards by Statutory Authority), are no longer applicable. In the final FY 1986 edition, new tables will be provided reflecting solicitation procedures required by CICA.

Chart IV
Percent Distribution of DoD Procurement by Extent of Competition
According to Defense Component: First Half FY 1986



Percent of Competitive Base *

Formal Advertising/Sealed Bid
 Negotiated Price Competition
 Design or Technical Competition

Follow-on After Price or Design Competition
 Catalog or Market Price
 Non-Competitive

* Excludes Intragovernmental/FMS, Educational & Nonprofit Institutions, Utilities, BA Program & Brand Name Items for Commissary Resale.

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Table 9
Net Value of DoD Procurements by Extent of Competition
According to Defense Component
FY 1985-FY 1986 A/

EXTENT OF COMPETITION	Net Value (in thousands)											
	Oct 85-Mar 86		Oct 84-Mar 85		Oct 85-Mar 86		Oct 84-Mar 85		Oct 85-Mar 86		Oct 84-Mar 85	
	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct
	TOTAL B/				ARMY				NAVY			
TOTAL	\$77,503,483		\$83,863,440		\$15,868,471		\$17,294,871		\$22,063,039		\$24,491,565	
INTRAGOVERNMENTAL/FMS C/	3,459,487		6,871,920		983,489		1,238,609		871,561		2,093,131	
OTHER EXCLUSIONS D/	7,331,704		8,209,480		1,473,632		1,319,518		2,746,668		1,858,012	
TOTAL, EXCEPT EXCLUSIONS	66,712,292	100.0	70,582,040	100.0	13,411,349	100.0	14,736,744	100.0	13,449,810	100.0	20,540,422	100.0
PRICE COMPETITION E/	25,427,725	38.1	25,531,038	36.2	4,377,584	32.6	4,764,650	32.3	7,284,875	39.5	7,206,765	35.1
DESIGN/TECH. COMPETITION	11,475,992	17.2	9,440,916	13.4	1,795,536	13.4	1,406,705	9.6	1,837,035	10.0	1,729,189	8.4
FOLLOW-ON AFTER PRICE	825,659	1.2	1,832,817	2.6	325,993	2.4	102,343	0.7	285,707	1.6	916,679	4.5
COMPETITION												
FOLLOW-ON AFTER DESIGN/	15,242,103	22.9	17,259,478	24.5	3,263,388	24.3	3,620,285	24.6	1,898,051	10.3	2,840,240	13.8
TECH. COMPETITION												
CATALOG/MARKET PRICE	445,034	0.7	821,598	1.2	79,143	0.6	101,443	0.7	34,094	0.2	45,871	0.2
NON-COMPETITIVE	13,295,770	19.9	15,696,395	22.2	3,569,705	26.6	4,741,318	32.2	7,110,048	38.5	7,801,678	38.0
AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS				
TOTAL	\$28,256,098		\$28,999,561		\$9,471,642		\$10,544,739		\$799,727		\$838,925	
INTRAGOVERNMENTAL/FMS C/	1,470,967		3,231,464		122,943		177,840		6,114		38,648	
OTHER EXCLUSIONS D/	2,233,179		2,203,460		361,450		424,620		92,556		75,668	
TOTAL, EXCEPT EXCLUSIONS	24,551,952	100.0	23,564,637	100.0	8,987,249	100.0	9,942,279	100.0	701,063	100.0	724,609	100.0
PRICE COMPETITION E/	4,631,287	18.9	3,545,242	15.0	8,342,374	92.8	9,211,729	92.7	647,916	92.4	663,470	91.6
DESIGN/TECH. COMPETITION	7,602,117	31.0	6,013,710	25.5	6,050	0.1	872	*	29,045	4.1	22,541	3.1
FOLLOW-ON AFTER PRICE	181,035	0.7	790,134	3.4	12,701	0.1	2,112	*	161	*	2,259	0.3
COMPETITION												
FOLLOW-ON AFTER DESIGN/	10,043,407	40.9	10,756,188	45.7	1,224	*	221	0.0	95	*	392	0.1
TECH. COMPETITION												
CATALOG/MARKET PRICE	106,118	0.4	418,993	1.8	218,265	2.4	203,328	2.1	87	*	650	0.1
NON-COMPETITIVE	1,987,988	8.1	2,037,370	8.7	406,635	4.5	524,017	5.3	23,759	3.4	35,297	4.9

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards not included elsewhere in this table.

C/ Includes pre-CICA GSA schedule awards.

D/ Includes awards for educational and non-profit institutions, utilities, the SA Program and brand name items for commissary resale.

E/ Includes post-CICA GSA schedule awards.

* Less than 0.05 percent.

Table 9 (concluded)
Net Value of DoD Procurements by Extent of Competition
According to Defense Component
FY 1985-FY 1986 A/

EXTENT OF COMPETITION	Number of Procurement Actions											
	Oct 85-Mar 86		Oct 84-Mar 85		Oct 85-Mar 86		Oct 84-Mar 85		Oct 85-Mar 86		Oct 84-Mar 85	
	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct	Number	Pct
	TOTAL B/				ARMY				NAVY			
TOTAL	5,769,091		5,942,692		1,904,843		1,804,453		1,051,073		1,057,503	
INTRAGOVERNMENTAL/FMS C/	123,701		453,501		48,122		154,602		24,233		101,384	
OTHER EXCLUSIONS D/	1,882,754		1,808,388		657,291		608,008		573,058		535,164	
TOTAL, EXCEPT EXCLUSIONS	3,762,636	100.0	3,682,803	100.0	1,199,230	100.0	1,041,843	100.0	453,782	100.0	420,955	100.0
PRICE COMPETITION E/	2,95,419	79.6	2,421,073	65.7	902,308	75.2	516,528	49.6	310,099	68.3	252,313	59.9
DESIGN/TECH. COMPETITION	12,681	0.3	11,142	0.3	2,833	0.2	2,423	0.2	5,540	1.2	5,189	1.2
FOLLOW-ON AFTER PRICE	1,010	*	1,344	*	241	*	355	*	227	0.1	367	0.1
COMPETITION												
FOLLOW-ON AFTER DESIGN/	5,440	0.1	8,194	0.2	461	*	570	0.1	908	0.2	1,200	0.3
TECH. COMPETITION												
CATALOG/MARKET PRICE	1,289	*	1,798	0.1	295	*	340	*	237	0.1	300	0.1
NON-COMPETITIVE	746,797	19.9	1,241,252	33.7	293,082	24.4	521,827	50.1	136,771	30.1	161,586	38.4
AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS				
TOTAL	2,010,055		2,104,605		628,592		702,248		135,986		229,162	
INTRAGOVERNMENTAL/FMS C/	4,445		150,108		8,235		24,119		1,208		15,515	
OTHER EXCLUSIONS D/	609,753		583,502		12,217		10,372		26,475		86,159	
TOTAL, EXCEPT EXCLUSIONS	1,358,857	100.0	1,370,995	100.0	608,140	100.0	667,757	100.0	108,213	100.0	147,488	100.0
PRICE COMPETITION E/	1,202,344	88.5	1,102,725	80.4	526,911	86.6	508,212	76.1	39,219	36.2	31,630	21.5
DESIGN/TECH. COMPETITION	3,536	0.3	2,981	0.2	14	0.0	4	0.0	382	0.4	309	0.2
FOLLOW-ON AFTER PRICE	497	*	543	*	10	0.0	13	0.0	2	0.0	3	0.0
COMPETITION												
FOLLOW-ON AFTER DESIGN/	4,026	0.3	4,344	0.3	7	0.0	3	0.0	1	0.0	4	0.0
TECH. COMPETITION												
CATALOG/MARKET PRICE	298	*	370	*	441	0.1	615	0.1	3	0.0	3	0.0
NON-COMPETITIVE	148,158	10.9	280,052	19.0	80,757	13.3	158,910	23.8	68,606	63.4	115,539	78.3

Note: Refer to first page of this table for footnotes.

Table 11
DoD Formally Advertised/Sealed Bid and Other Prime Contract Awards
by Type of Contractor, According to Defense Component
FY 1985-FY 1986 A/

(amounts in thousands)

TYPE OF CONTRACTOR	Oct 85 - Mar 86	Oct 84 - Mar 85	Oct 85 - Mar 86	Oct 84 - Mar 85	Oct 85 - Mar 86	Oct 84 - Mar 85
	TOTAL	B/	ARMY		NAVY	
TOTAL	\$77,503,483	\$83,663,440	\$15,868,470	\$17,294,871	\$22,068,039	\$24,491,565
INTRAGOVERNMENTAL/FMS	4,438,354	6,872,263	1,250,607	1,238,609	1,203,512	2,093,474
TOTAL, EXCEPT INTRAGOVERNMENTAL/FMS	73,065,129	76,791,177	14,617,863	16,056,262	20,864,527	22,398,091
FORMALLY ADVERTISED/SEALED BID	4,649,114	3,463,472	1,594,606	1,337,593	665,881	613,000
OTHER	68,416,015	73,327,705	13,023,257	14,718,669	20,198,646	21,785,091
FOR WORK OUTSIDE THE U.S. C/	4,232,892	4,217,755	1,105,449	1,197,319	434,973	356,740
FORMALLY ADVERTISED/SEALED BID	99,068	134,738	36,717	63,173	20,740	46,331
OTHER	4,133,824	4,083,017	1,068,732	1,134,146	414,233	310,409
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	1,920,623	1,837,816	230,147	200,756	656,927	522,860
FORMALLY ADVERTISED/SEALED BID	8,182	5,560	4,028	4,513	2,753	44
OTHER	1,912,441	1,832,256	226,119	196,243	654,174	522,816
BUSINESS FIRMS FOR WORK IN THE U.S.	66,911,614	70,735,606	13,282,267	14,658,187	19,772,627	21,518,491
FORMALLY ADVERTISED/SEALED BID	4,541,864	3,323,174	1,553,861	1,269,907	642,388	566,625
OTHER	62,369,750	67,412,432	11,728,406	13,388,280	19,130,239	20,951,866
SMALL BUSINESS FIRMS	10,464,333	10,940,422	2,638,840	2,733,836	2,329,957	2,520,594
FORMALLY ADVERTISED/SEALED BID	2,400,541	1,176,539	749,136	328,190	230,102	223,994
OTHER	8,063,792	9,763,883	1,889,704	2,435,646	2,099,855	2,296,600
OTHER BUSINESS FIRMS	56,447,281	59,795,184	10,643,427	11,594,351	17,442,670	18,997,897
FORMALLY ADVERTISED/SEALED BID	2,141,323	2,146,635	804,725	941,717	412,286	342,631
OTHER	54,305,958	57,648,549	9,838,702	10,952,634	17,030,384	18,655,266
FORMALLY ADVERTISED/SEALED BID AS A PERCENT OF:						
TOTAL, EXCLUDING INTRAGOVERNMENTAL/FMS	6.4	4.5	10.9	8.3	3.2	2.7
BUSINESS FIRMS FOR WORK IN THE U.S.	6.8	4.7	11.7	8.7	3.2	2.6

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards not included elsewhere in this table.

C/ Includes foreign firms for work in the U.S.

Table 11 (concluded)
DoD Formally Advertised/Sealed Bid and Other Prime Contract Awards
by Type of Contractor, According to Defense Component
FY 1985-FY 1986 A/

(amounts in thousands)

T Y P E O F C O N T R A C T O R	Oct 85 - Mar 86	Oct 84 - Mar 85	Oct 85 - Mar 86	Oct 84 - Mar 85	Oct 85 - Mar 86	Oct 84 - Mar 85
	A I R F O R C E		D E F E N S E L O G I S T I C S A G E N C Y		C I V I L F U N C T I O N S	
TOTAL	\$28,256,098	\$28,999,561	\$9,471,642	\$10,544,739	\$799,727	\$838,925
INTRAGOVERNMENTAL/FMS	1,707,995	3,231,464	188,218	177,840	26,364	38,648
TOTAL, EXCEPT INTRAGOVERNMENTAL/FMS	26,548,103	25,768,097	9,283,424	10,366,899	773,363	800,277
FORMALLY ADVERTISED/SEALED BID	367,900	145,682	1,532,184	966,955	480,667	393,420
OTHER	26,180,203	25,622,415	7,751,240	9,399,944	292,696	406,857
FOR WORK OUTSIDE THE U.S. C/	962,096	694,299	1,699,410	1,955,746	2,175	1,835
FORMALLY ADVERTISED/SEALED BID	1,444	1,067	38,325	22,258	1,811	1,780
OTHER	960,652	693,232	1,661,085	1,933,488	364	55
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	916,092	982,122	28,403	38,333	23,199	23,436
FORMALLY ADVERTISED/SEALED BID	73	168	2	667	1,324	67
OTHER	916,019	981,954	28,401	37,666	21,875	23,369
BUSINESS FIRMS FOR WORK IN THE U.S.	24,669,915	24,091,676	7,555,611	8,372,820	747,989	775,006
FORMALLY ADVERTISED/SEALED BID	366,383	144,447	1,493,857	944,030	477,532	391,573
OTHER	24,303,532	23,947,229	6,061,754	7,428,790	270,457	383,433
SMALL BUSINESS FIRMS	2,133,064	1,936,953	2,776,897	3,141,953	424,348	396,433
FORMALLY ADVERTISED/SEALED BID	242,948	55,380	983,371	505,692	190,720	60,625
OTHER	1,890,116	1,881,573	1,793,526	2,636,261	233,628	335,808
OTHER BUSINESS FIRMS	22,536,851	22,154,723	4,778,714	5,230,867	323,641	378,573
FORMALLY ADVERTISED/SEALED BID	123,435	89,067	510,486	438,338	286,812	330,948
OTHER	22,413,416	22,065,656	4,268,228	4,792,529	36,829	47,625
FORMALLY ADVERTISED/SEALED BID AS A PERCENT OF:						
TOTAL, EXCLUDING INTRAGOVERNMENTAL/FMS	1.4	.6	16.5	9.3	62.2	49.2
BUSINESS FIRMS FOR WORK IN THE U.S.	1.5	.6	19.8	11.3	63.8	50.5

Note: Refer to first page of this table for footnotes.

Table 12
DoD Formally Advertised and Other Prime Contract Awards by Type
of Contractor, FY 1976-FY 1985^A
(Amounts in Millions)

TYPE OF CONTRACTOR	FISCAL YEAR									
	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985
TOTAL	\$46,934 ^B	\$55,572	\$65,185	\$70,956	\$83,686	\$105,223	\$124,725	\$140,483	\$146,032	\$163,725
INTRAGOVERNMENTAL	6,195	6,208	7,467	7,288	10,160	9,798	12,755	9,503	10,098	12,399
TOTAL, EXCEPT INTRAGOVERNMENTAL	\$40,726	\$49,364	\$57,718	\$63,668	\$73,526	\$95,425	\$111,970	\$130,580	\$135,934	\$151,327
Formally Advertised	3,232	3,928	3,918	5,058	5,598	6,977	7,487	7,120	6,786	9,664
Other	37,494	45,436	53,800	58,610	67,928	88,448	104,483	123,460	129,148	141,663
FOR WORK OUTSIDE THE U.S.	\$2,255	\$2,827	\$4,011	\$3,877	\$5,366	\$6,559	\$7,522	\$7,236	\$8,311	\$8,611
Formally Advertised	86	58	97	125	152	204	315	358	407	494
Other	2,169	2,762	3,914	3,752	5,214	6,355	7,207	6,878	7,904	8,117
EDUCATIONAL AND NONPROFIT INSTITUTIONS	\$877	\$948	\$1,092	\$1,247	\$1,456	\$1,671	\$1,984	\$2,246	\$2,710	\$3,129
Formally Advertised	1	0	1	1	3	9	7	9	9	12
Other	876	948	1,091	1,246	1,453	1,662	1,977	2,239	2,701	3,117
BUSINESS FIRMS FOR WORK IN THE U.S. (SUB-TOTAL)	\$37,594	\$45,595	\$52,615	\$58,544	\$66,704	\$87,195	\$102,464	\$121,096	\$124,912	\$139,587
Formally Advertised	3,166	3,869	3,820	4,932	5,443	6,764	7,165	6,753	6,369	9,157
Other	34,428	41,726	48,795	53,612	61,261	80,431	95,299	114,343	118,543	130,429
<u>Small Business Firms</u>	7,495	8,913	10,101	12,171	13,588	17,770	20,144	22,769	23,816	26,049
Formally Advertised	1,099	1,346	1,604	1,914	2,023	2,667	2,738	2,504	2,353	4,282
Other	6,396	7,567	8,497	10,257	11,565	15,103	17,406	20,265	21,463	21,767
<u>Other Business Firms</u>	30,099	36,682	42,514	46,373	53,116	69,425	82,320	98,327	101,096	113,538
Formally Advertised	2,068	2,523	2,217	3,018	3,420	4,097	4,427	4,249	4,016	4,876
Other	28,031	34,159	40,297	43,355	49,696	65,328	77,893	94,078	97,080	108,662
FORMALLY ADVERTISED AS A PERCENT OF:										
Total, Excluding Intragovernmental Business Firms for Work in the U.S.	7.9%	8.0%	6.8%	7.9%	7.6%	7.3%	6.7%	5.5%	5.0%	6.4
	8.4%	8.5%	7.3%	8.6%	8.4%	8.0%	7.3%	5.9%	5.4%	6.6

^A For definitions and coverage, see Notes on Coverage.

^B Includes awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS), not included elsewhere in this table: FY 1976, \$14M.

* Less than \$500,000.

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TABLE 13
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure
FY 1985-FY 1986 ^{A/}

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	TOTAL DoD B/						ARMY						NAVY					
	Oct 85-Mar 86			Oct 84-Mar 85			Oct 85-Mar 86			Oct 84-Mar 85			Oct 85-Mar 86			Oct 84-Mar 85		
	\$ Amount	%	%	\$ Amount	%	%	\$ Amount	%	%	\$ Amount	%	%	\$ Amount	%	%	\$ Amount	%	%
TOTAL	77,503,483	100.0					15,868,470	100.0					22,068,039	100.0				
FOREIGN MILITARY SALES	2,798,993	3.6					850,448	5.4					595,036	2.7				
Actions of \$25,000 or Less	5,292,540	6.8					1,643,199	10.4					1,151,955	5.2				
Actions(Except FMS)Over \$25,000	69,411,950	89.6					13,374,823	84.3					20,321,048	92.1				
PRE-CICA Actions	48,623,732	62.7					7,681,756	48.4					14,753,420	66.9				
POST-CICA Actions	20,788,218	26.8	100.0				5,693,067	35.9	100.0				5,567,628	25.2	100.0			
Full & Open Competition C/	12,124,985	58.3					2,506,911	44.0					2,565,687	46.1				
Sealed Bids	1,988,441	9.6					612,809	10.8					357,955	6.4				
Competitive Proposal	7,050,788	33.9					1,004,206	17.6					1,448,952	26.0				
Combination	76,640	0.4					21,656	0.4					44,091	0.8				
Architect-Engineer	72,863	0.4					45,738	0.8					14,579	0.3				
Basic Research	136,975	0.7					19,030	0.3					75,685	1.4				
Multiple Award Schedule	94,625	0.5					24,301	0.4					38,718	0.7				
Alternate Source -	222,760	1.1					73,746	1.3					148,047	2.7				
Reduced Cost	1,120	*					447	*					91	*				
Mobilization	215,905	1.0					73,032	1.3					142,873	2.6				
Eng/R&D Capability	5,735	*					267	*					5,083	0.1				
Set Aside	2,481,893	11.9					705,425	12.4					477,660	7.9				
Other Than Full & Open Competition	8,270,873	39.8					3,185,622	56.0					2,613,276	46.9				
Only One Source	4,222,501	20.3					1,037,007	18.2					1,833,505	32.9				
Unique Source	1,814,993	8.7					300,923	5.3					1,191,589	21.4				
Follow-on	765,296	2.7					266,440	4.7					101,746	1.8				
Unsolicited Research	53,224	0.3					22,224	0.4					10,827	0.2				
Proposal	14,550	0.1					4,819	0.1					5,081	0.1				
Patent/Data Rights	21,482	0.1					1,969	*					104	*				
Utilities	40,918	0.2					976	*					39,785	0.7				
Standardization	1,511,938	7.3					439,656	7.7					484,373	8.7				
Urgency	878,342	4.2					459,491	8.1					163,006	2.9				
Mobilization	2,166,198	10.4					1,536,909	27.0					514,103	9.2				
Essential R&D Capability	302,383	1.5					13,922	0.2					18,795	0.3				
International Agreement	20,741	0.1					8,322	0.2										
Authorized by Statute D/	370,452	1.8					120,973	2.1					76,071	1.4				
Authorized Resale	272,352	1.3					1,150	*					5,342	0.1				
National Security	35,889	0.2					7,844	0.1					2,372	*				
Public Interest	15	*											84	*				
Otherwise Authorized by Statute E/	392,360	1.9					534	*					388,663	7.0				

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES OTHER DEFENSE AGENCY AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE.

C/ INCLUDES POST-CICA GSA SCHEDULE AWARDS.

D/ INCLUDES POST-CICA 8(a) PROGRAM AND INTRAGOVERNMENTAL EXCEPT GSA SCHEDULE AWARDS.

E/ DATA DISPLAYED WERE REPORTED IN ERROR. CORRECTIONS IN PROCESS. ANTICIPATE ZERO AWARDS FOR THIS CATEGORY.

* LESS THAN 0.05 PERCENT.

TABLE 13 (Concluded)
Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure
FY 1985-FY 1986 R/

(AMOUNTS IN THOUSANDS)

SOLICITATION PROCEDURE	AIR FORCE						DEFENSE LOGISTICS AGENCY						CIVIL FUNCTIONS					
	Oct 85-Mar 86			Oct 84-Mar 85			Oct 85-Mar 86			Oct 84-Mar 85			Oct 85-Mar 86			Oct 84-Mar 85		
	\$ Amount	%		\$ Amount	%		\$ Amount	%		\$ Amount	%		\$ Amount	%		\$ Amount	%	
TOTAL	28,256,098	100.0					9,471,642	100.0					799,727	100.0				
FOREIGN MILITARY SALES	1,333,932	4.7					18,411	0.2					266	*				
Actions of \$25,000 or Less	1,417,244	5.0					924,250	9.8					72,494	9.1				
Actions(Except FMS)Over \$25,000	25,504,922	90.3					8,528,981	90.1					726,967	90.9				
PRE-CICA Actions	22,344,393	79.1					2,778,616	29.3					313,809	39.2				
POST-CICA Actions	3,159,929	11.2	100.0				5,750,365	60.7	100.0				413,158	51.7	100.0			
Full & Open Competition C/	1,321,423		41.8				5,279,440		91.8				371,212		89.9			
Sealed Bids	77,924		2.5				771,959		13.4				164,206		39.7			
Competitive Proposal	784,321		24.8				3,730,210		64.9				17,454		4.2			
Combination	9,265		0.3				498		*				1,103		0.3			
Architect-Engineer	4,788		0.2										7,758		1.9			
Basic Research	38,942		1.2				2,973		0.1				58		*			
Multiple Award Schedule	19,967		0.6				1,723		*				3,480		0.8			
Alternate Source -	609		*				316		*				42		*			
Reduced Cost	582		*															
Mobilization																		
Eng/R&D Capability	27		*				316		*				42		*			
Set Aside	385,607		12.2				771,751		13.4				177,111		42.9			
Other Than Full & Open	1,838,394		58.2				469,186		8.2				40,634		9.8			
Competition																		
Only One Source	1,236,769		35.1				15,497		0.3				3,893		0.9			
Unique Source	269,442		8.5				7,006		0.1				924		0.2			
Follow-on	279,117		12.0				1,181		*				318		0.1			
Unsolicited Research	16,664		0.5										145		*			
Proposal																		
Patent/Data Rights	4,469		0.1										107		*			
Utilities	18,589		0.6				514		*				306		0.1			
Standardization							157		*									
Other	549,488		17.4				6,639		0.1				2,093		0.5			
Urgency	230,706		7.3				13,499		0.2				4,916		1.2			
Mobilization	6,725		0.2				110,461		1.9									
Essential R&D Capability	269,403		8.5															
International Agreement	11,554		0.4				865		*									
Authorized by Statute D/	69,135		2.2				66,399		1.2				31,825		7.7			
Authorized Resale	3,395		0.1				262,465		4.6									
National Security	10,782		0.3															
Public Interest	69-		*															
Otherwise Authorized by	112		*				1,739		*				1,312		0.3			
Statute E/																		

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

TABLE 14
Number and Percent of DoD Prime Contract Awards by Solicitation Procedure
FY 1985-FY 1986 ^{a/}

SOLICITATION PROCEDURE	TOTAL						NEW WORK				DELIVERY ORDERS				MODIFICATIONS			
	Oct 85-Mar 86			Oct 84-Mar 85			Oct 85-Mar 86		Oct 84-Mar 85		Oct 85-Mar 86		Oct 84-Mar 85		Oct 85-Mar 86		Oct 84-Mar 85	
	Number	%	%	Number	%	%	Number	%	Number	%	Number	%	Number	%	Number	%	Number	%
TOTAL	5769091	100.0																
FOREIGN MILITARY SALES	18836	0.3																
Actions of \$25,000 or Less	5651036	98.0																
Actions(Except FMS)Over \$25,000	99219	1.7					40331				38173				20715			
PRE-CICA Actions	43875	0.8					9188				19001				15686			
POST-CICA Actions	55344	1.0	100.0				31143	100.0			19172	100.0			5029	100.0		
Full & Open Competition B/	38053	68.8					25708	82.6			9518	50.2			2727	54.2		
Sealed Bids	5502	9.6					4265	13.7			730	3.8			307	6.1		
Competitive Proposal	19048	34.4					11697	37.6			6182	32.2			1169	23.3		
Combination	132	0.2					73	0.2			34	0.2			25	0.5		
Architect-Engineer	665	1.2					255	0.8			288	1.5			122	2.4		
Basic Research	680	1.2					423	1.4			11	0.1			246	4.9		
Multiple Award Schedule	1371	2.5									1370	7.2			1	*		
Alternate Source -	45	0.1					31	0.1			9	0.1			5	0.1		
Reduced Cost	8	*					8	*										
Mobilization	14	*					10	*			2	*			2	*		
Eng/R&D Capability	23	*					13	*			7	*			3	0.1		
Set Aside	10810	19.5					8964	28.8			954	5.2			852	16.9		
Other Than Full & Open	17231	31.1					5401	17.3			9532	49.7			2298	45.7		
Competition																		
Only One Source	11288	20.4					3587	11.5			5969	31.1			1732	34.4		
Unique Source	6955	12.6					1963	6.3			3731	19.5			1261	25.1		
Follow-on	158	2.3					323	1.0			831	4.3			104	2.1		
Unsolicited Research	220	0.4					128	0.4			1	*			91	1.8		
Proposal																		
Patent/Data Rights	115	0.2					56	0.2			58	0.3			1	*		
Utilities	121	0.2					21	0.1			94	0.5			6	0.1		
Standardization	11	*					6	*			5	*						
Other	2608	4.7					1090	3.5			1249	6.5			269	5.4		
Urgency	1763	3.2					1051	3.4			556	2.9			136	3.1		
Mobilization	349	0.6					124	0.4			17	0.1			208	4.1		
Essential R&D Capability	39	0.1					12	*			2	*			25	0.5		
International Agreement	47	0.1					28	0.1			17	0.1			2	*		
Authorized by Statute C/	1441	2.6					493	1.6			798	4.2			150	3.0		
Authorized Resale	2216	4.0					53	0.2			2149	11.2			14	0.3		
National Security	85	0.2					52	0.2			22	0.1			11	0.2		
Public Interest	3	*					1	*			2	*						
Otherwise Authorized by Statute D/	60	0.1					34	0.1			22	0.1			4	0.1		

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES POST-CICA GSA SCHEDULE AWARDS.

C/ INCLUDES POST-CICA 8(a) PROGRAM AND INTRAGOVERNMENTAL EXCEPT GSA SCHEDULE AWARDS.

D/ DATA DISPLAYED WERE REPORTED IN ERROR. CORRECTIONS IN PROGRESS. ANTICIPATE ZERO ACTIONS FOR THIS CATEGORY.

* LESS THAN 0.05 PERCENT.

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AWARDS BY TYPE OF CONTRACT PRICING PROVISION

Table 16 shows the net value and percent distribution of DoD prime contract awards over \$25,000 for the first half of FY 1985 and the first half of FY 1986. Data are shown by type of contract pricing provision, according to Defense component. Table 17 provides annual data for fiscal year 1976 through 1985.

During the first half of FY 1986 awards over \$25,000 (excluding intragovernmental awards) totaled \$68,420 million, of which \$54,612 million, or 79.8 percent, was awarded under fixed price procedures and \$12,976 million, or 19.0 percent, under cost reimbursement procedures. Other types (time and materials and labor hours) accounted for \$832 million, or 1.2 percent.

Cost-plus-fixed-fee (CPFF) contracts accounted for 9.5 percent of the total contract awards over \$25,000 in the first

half of FY 1986. The use of incentive contracts (both fixed and cost-types combined) decreased from 25.5 percent of total contract dollars in the first half of FY 1985 to 24.8 percent in the first half of FY 1986. The use of firm fixed-price contracts increased from 42.8 percent to 43.7 percent.

The total of 91,755 contract actions over \$25,000 for the first half of FY 1986 (see Table 16) includes 40,331 original contract actions and modifications calling for additional work and 51,424 actions representing delivery orders and modifications made pursuant to the terms of existing contracts. Actions for new work decreased by 0.6 percent, and actions representing delivery orders and modifications pursuant to the terms of the original contract increased by 4.1 percent.

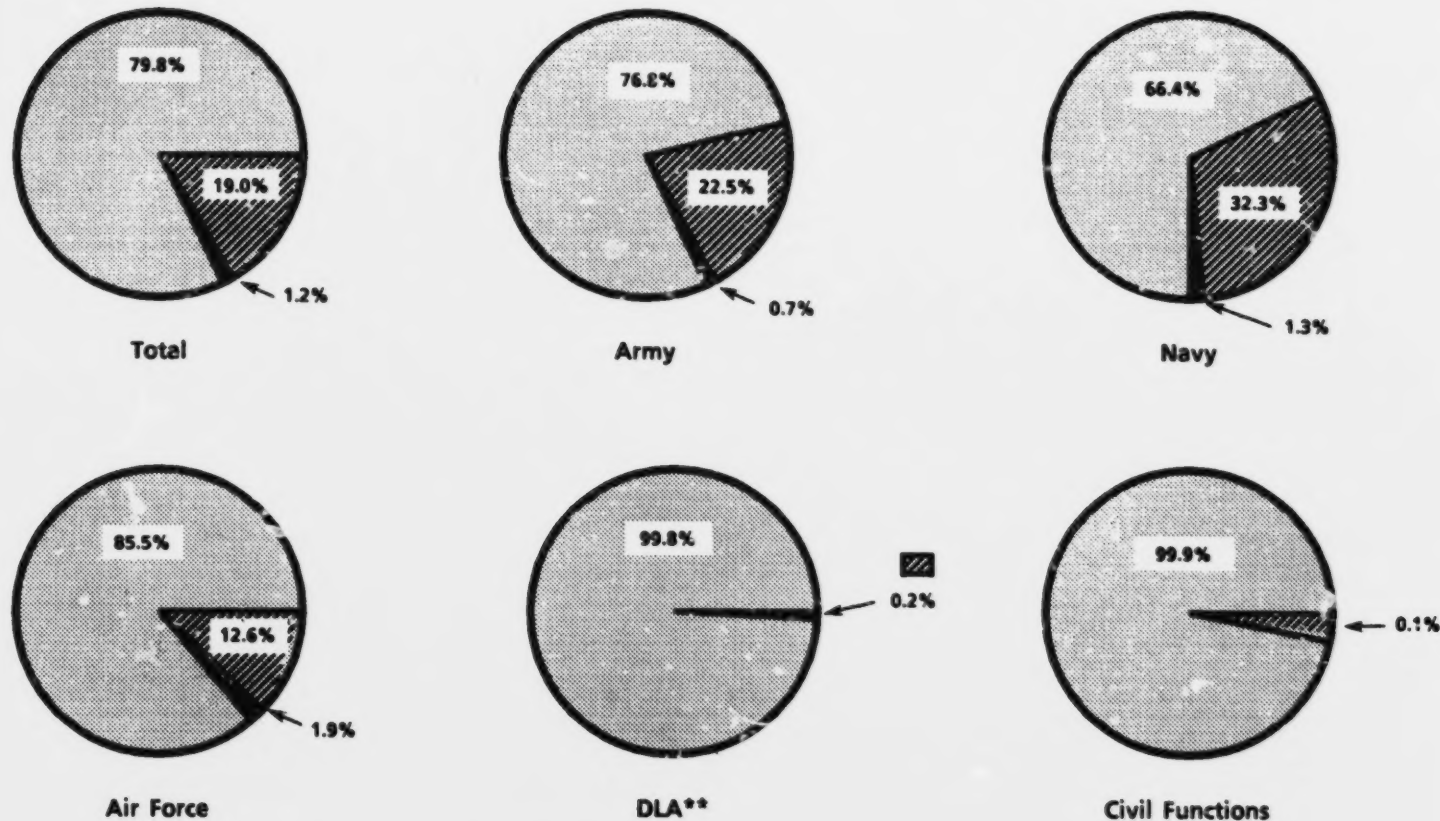
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Chart V
Percent Distribution of DoD Prime Contract Awards by Contract Pricing Provision,
According to Defense Component: First Half FY 1986

Percent of Total Procurement *



* Intragovernmental actions and actions \$25,000 or less are excluded.

** Amounts of less than 0.05 % are not shown.

 Fixed Price Type
 Cost Reimbursement Type
 Other Types

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Table 16
DoD Prime Contract Awards by Type of Pricing
Provision, According to Defense Component:
FY 1985-FY 1986^A

	TOTAL B/									
	NET VALUE (\$000)				NUMBER OF PROCUREMENT ACTIONS					
	OCT 85-MAR 86		OCT 84-MAR 85		OCT 85-MAR 86		OCT 84-MAR 85			
	AMOUNT	PERCENT	AMOUNT	PERCENT	TOTAL	PERCENT	NEW WORK	OTHER	TOTAL	PERCENT
ACTIONS OVER \$25,000										
FIXED PRICE TYPE										
FIRM	29,909,855	43.7	30,830,832	42.8	69,511	75.8	34,507	35,004	67,062	74.8
REDETERMINABLE	23,178	"	213,158	0.3	207	0.2	13	194	229	0.3
INCENTIVE	13,618,533	19.9	13,833,367	19.2	1,639	1.8	225	1,414	2,142	2.4
ECONOMIC PRICE ADJUSTMENT	11,060,559	16.2	12,440,319	17.3	3,670	4.0	1,919	1,751	3,948	4.4
FIXED PRICE TYPE SUBTOTAL	54,611,922	79.8	57,317,476	79.6	75,027	81.8	36,664	38,363	73,381	81.6
COST REIMBURSEMENT TYPE										
NO FEE	1,201,274	1.8	1,311,159	1.8	2,579	2.8	792	1,787	2,306	2.6
FIXED FEE	6,470,057	9.5	6,354,309	8.8	9,108	9.9	2,148	6,958	9,307	10.3
INCENTIVE FEE	3,335,153	4.9	4,567,214	6.3	615	0.7	99	516	831	0.9
AWARD FEE	1,869,874	2.8	1,996,772	2.8	1,162	1.3	167	995	1,377	1.5
COST REIMBURSEMENT TYPE SUBTOTAL	12,876,158	19.0	14,229,454	19.7	13,462	14.7	3,206	10,256	13,821	15.4
OTHER TYPES										
TIME AND MATERIALS	523,791	0.8	418,379	0.6	2,704	2.9	246	2,458	2,145	2.4
LABOR HOURS	308,388	0.5	76,302	0.1	582	0.6	215	347	604	0.7
OTHER TYPES SUBTOTAL	832,159	1.2	494,681	0.7	3,286	3.6	461	2,805	2,749	3.1
ACTIONS OVER \$25,000 SUBTOTAL	68,420,239	100.0	72,037,811	100.0	91,755	100.0	40,331	51,424	89,951	100.0
ACTIONS \$25,000 OR LESS	4,644,890		4,753,566		5,247,220				5,399,238	
INTRAGOVERNMENTAL/FMS	4,438,354		6,972,263		430,116				453,703	
TOTAL	\$77,503,483		\$83,683,440		5,769,621				5,942,692	

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
B/ INCLUDES OTHER DEFENSE AGENCY AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE.
" LESS THAN 0.05 PERCENT

Table 16 (Continued)
DoD Prime Contract Awards by Type of Pricing
Provision, According to Defense Component:
FY 1985-FY 1986^A

	ARMY									
	NET VALUE (\$000)					NUMBER OF PROCUREMENT ACTIONS				
	OCT 85-MAR 86		OCT 84-MAR 85		OCT 85-MAR 86		OCT 84-MAR 85			
	AMOUNT	PERCENT	AMOUNT	PERCENT	TOTAL	PERCENT	NEW WORK	OTHER	TOTAL	PERCENT
ACTIONS OVER \$25,000										
FIXED PRICE TYPE										
FIRM	7,854,278	59.5	8,278,947	56.4	15,935	75.4	8,318	7,619	16,166	76.3
REDETERMINABLE	41,208	0.3	212,767	1.5	34	0.2	2	32	42	0.2
INCENTIVE	1,180,375	8.9	1,223,278	8.3	141	0.7	29	112	210	1.0
ECONOMIC PRICE ADJUSTMENT	1,065,094	8.1	1,803,193	10.9	1,134	5.4	67	1,067	1,314	6.2
FIXED PRICE TYPE SUBTOTAL	10,141,953	76.8	11,316,185	77.2	17,244	81.6	8,414	8,830	17,732	83.7
COST REIMBURSEMENT TYPE										
NO FEE	218,888	1.7	320,801	2.2	824	3.9	282	542	699	3.3
FIXED FEE	1,482,073	11.2	1,526,341	10.4	2,061	9.8	555	1,506	1,754	8.3
INCENTIVE FEE	565,489	4.3	859,528	5.9	224	1.1	35	189	292	1.4
AWARD FEE	708,601	5.3	538,836	3.7	218	1.0	31	195	144	0.7
COST REIMBURSEMENT TYPE SUBTOTAL	2,972,450	22.5	3,245,506	22.1	3,325	15.7	903	2,422	2,889	13.8
OTHER TYPES										
TIME AND MATERIALS	88,559	0.7	88,819	0.7	553	2.6	37	518	531	2.5
LABOR HOURS	1,008	0.0	3,767	0.0	7	0.0	4	3	22	0.1
OTHER TYPES SUBTOTAL	87,565	0.7	102,586	0.7	560	2.7	41	519	553	2.6
ACTIONS OVER \$25,000 SUBTOTAL	13,201,968	100.0	14,664,277	100.0	21,129	100.0	9,358	11,771	21,174	100.0
ACTIONS \$25,000 OR LESS	1,415,895		1,391,985		1,734,945				1,628,877	
INTR. GOVERNMENTAL/FMS	1,250,607		1,238,809		148,569				154,802	
TOTAL	\$15,468,470		\$17,294,871		1,904,843				1,804,453	

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

Table 16 (Continued)
DoD Prime Contract Awards by Type of Pricing
Provision, According to Defense Component:
FY 1985-FY 1986^A

	NAVY									
	NET VALUE (\$000)					NUMBER OF PROCUREMENT ACTIONS				
	OCT 85-MAR 86		OCT 84-MAR 85		OCT 85-MAR 86		OCT 84-MAR 85			
	AMOUNT	PERCENT	AMOUNT	PERCENT	TOTAL	PERCENT	NEW WORK	OTHER	TOTAL	PERCENT
ACTIONS OVER \$25,000										
FIXED PRICE TYPE										
FIRM	10,083,319	50.7	10,837,050	50.4	18,384	87.6	7,445	10,939	18,852	87.0
REDETERMINABLE	1,307	6	1,720	8	14	0.1	5	9	12	6
INCENTIVE	3,061,724	15.4	3,799,813	17.7	261	1.0	81	180	786	2.7
ECONOMIC PRICE ADJUSTMENT	86,046	0.3	122,780	0.6	115	0.4	48	67	158	0.6
FIXED PRICE TYPE SUBTOTAL	13,212,696	66.4	14,761,363	68.7	18,774	89.0	7,579	11,195	19,788	70.3
COST REIMBURSEMENT TYPE										
NO FEE	240,978	1.2	275,862	1.3	975	3.6	345	630	785	2.8
FIXED FEE	3,308,465	16.5	3,425,898	15.9	4,660	17.1	1,058	3,604	4,971	17.7
INCENTIVE FEE	2,193,970	11.0	2,234,435	10.4	195	0.7	41	154	201	0.7
AWARD FEE	676,821	3.4	815,981	2.9	685	2.5	98	589	918	3.3
COST REIMBURSEMENT TYPE SUBTOTAL	6,420,234	32.3	6,552,176	30.5	6,515	24.0	1,528	4,987	6,885	24.5
OTHER TYPES										
TIME AND MATERIALS	186,909	0.9	102,901	0.5	1,373	5.0	108	1,265	904	3.2
LABOR HOURS	91,823	0.5	89,931	0.3	528	1.9	204	324	573	2.0
OTHER TYPES SUBTOTAL	258,732	1.3	172,832	0.8	1,901	7.0	312	1,589	1,477	5.2
ACTIONS OVER \$25,000 SUBTOTAL	19,891,662	100.0	21,486,371	100.0	27,190	100.0	9,419	17,771	28,150	100.0
ACTIONS \$25,000 OR LESS	972,885		811,720		926,988				927,987	
INTRAGOVERNMENTAL/FMS	1,203,512		2,093,474		98,197				101,388	
TOTAL	\$22,068,039		\$24,491,565		1,051,073				1,057,503	

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

Table 16 (Continued)
DoD Prime Contract Awards by Type of Pricing
Provision, According to Defense Component:
FY 1985-FY 1986^A

	AIR FORCE											
	NET VALUE (\$000)						NUMBER OF PROCUREMENT ACTIONS					
	OCT 85-MAR 86		OCT 84-MAR 85		OCT 85-MAR 86		OCT 84-MAR 85					
	AMOUNT	PERCENT	AMOUNT	PERCENT	TOTAL	PERCENT	NEW WORK	OTHER	TOTAL	PERCENT	NEW WORK	OTHER
ACTIONS OVER \$25,000												
FIXED PRICE TYPE												
FIRM	8,477,123	33.5	7,743,885	31.6	16,703	75.1	7,152	8,551	15,191	74.0	6,377	8,814
REDETERMINABLE	28,805	*	3,213	*	153	0.7	0	153	157	0.8	4	153
INCENTIVE	8,375,304	37.1	8,795,463	35.9	1,233	5.5	115	1,118	1,180	5.7	141	1,019
ECONOMIC PRICE ADJUSTMENT	3,780,818	15.0	3,888,930	16.3	385	1.7	114	271	390	1.9	131	259
FIXED PRICE TYPE SUBTOTAL	21,618,438	85.5	20,533,045	83.8	18,474	83.1	7,381	11,093	18,898	82.3	6,653	10,245
COST REIMBURSEMENT TYPE												
NO FEE	882,870	2.7	867,874	2.7	874	3.0	135	538	880	3.4	138	554
FIXED FEE	1,353,487	5.4	949,549	3.8	1,850	8.3	383	2,487	1,740	8.5	328	1,414
INCENTIVE FEE	575,612	2.3	1,358,842	5.6	185	0.8	23	172	272	1.3	32	240
AWARD FEE	573,028	2.3	780,285	3.1	248	1.1	42	208	271	1.3	45	226
COST REIMBURSEMENT TYPE SUBTOTAL	3,185,085	12.6	3,737,630	15.3	2,987	13.3	583	2,404	2,973	14.5	539	2,434
OTHER TYPES												
TIME AND MATERIALS	287,747	1.1	188,000	0.8	788	3.4	97	889	853	3.2	81	572
LABOR HOURS	219,538	0.9	988	*	27	0.1	7	20	4	*	3	1
OTHER TYPES SUBTOTAL	483,286	1.9	188,988	0.8	783	3.6	104	889	857	3.2	84	573
ACTIONS OVER \$25,000 SUBTOTAL	25,284,810	100.0	24,469,643	100.0	22,234	100.0	8,048	14,186	20,528	100.0	7,278	13,252
ACTIONS \$25,000 OR LESS	1,253,284		1,298,454		1,840,815				1,933,889			
INTRAGOVERNMENTAL/FMS	1,707,895		3,231,484		147,008				150,108			
TOTAL	\$28,258,089		\$28,999,581		2,010,055				2,104,805			

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

Table 16 (Continued)
DoD Prime Contract Awards by Type of Pricing
Provision, According to Defense Component:
FY 1985-FY 1986^A

	DEFENSE LOGISTICS AGENCY											
	NET VALUE (\$000)						NUMBER OF PROCUREMENT ACTIONS					
	OCT 85-MAR 86		OCT 84-MAR 85		OCT 85-MAR 86		OCT 84-MAR 85		OCT 85-MAR 86		OCT 84-MAR 85	
	AMOUNT	PERCENT	AMOUNT	PERCENT	TOTAL	PERCENT	NEW WORK	OTHER	TOTAL	PERCENT	NEW WORK	OTHER
ACTIONS OVER \$25,000												
FIXED PRICE TYPE												
FIRM	2,243,905	28.7	2,834,235	28.2	15,158	88.1	10,827	4,529	13,788	88.7	9,880	4,128
REDETERMINABLE	6,881	0.1	788	0.1	4	0.0	4	0	15	0.1	2	13
INCENTIVE	0	0.0	0	0.0	0	0.0	0	0	0	0.0	0	0
ECONOMIC PRICE ADJUSTMENT	8,129,174	73.0	8,707,180	71.7	2,011	11.7	1,889	322	2,053	12.9	1,705	350
FIXED PRICE TYPE SUBTOTAL	8,379,960	88.8	8,342,183	88.8	17,171	88.8	12,720	4,851	15,856	88.8	11,387	4,489
COST REIMBURSEMENT TYPE												
NO FEE	298	0.1	534	0.1	4	0.0	2	2	3	0.0	1	2
FIXED FEE	8,419	0.1	9,727	0.1	28	0.2	8	20	27	0.2	4	2
INCENTIVE FEE	0	0.0	0	0.0	0	0.0	0	0	0	0.0	0	0
AWARD FEE	0	0.0	0	0.0	0	0.0	0	0	0	0.0	0	0
COST REIMBURSEMENT TYPE SUBTOTAL	8,717	0.1	8,261	0.1	32	0.2	10	22	30	0.2	5	25
OTHER TYPES												
TIME AND MATERIALS	1,884	0.1	2,143	0.1	7	0.0	3	4	7	0.0	0	7
LABOR HOURS	0	0.0	48	0.0	0	0.0	0	0	1	0.0	1	0
OTHER TYPES SUBTOTAL	1,884	0.1	2,094	0.1	7	0.0	3	4	8	0.1	1	7
ACTIONS OVER \$25,000 SUBTOTAL	8,390,541	100.0	8,350,518	100.0	17,210	100.0	12,733	4,877	15,894	100.0	11,393	4,521
ACTIONS \$25,000 OR LESS	882,883		1,018,381		588,511				882,235			
INTRAGOVERNMENTAL/FMS	188,218		177,840		22,871				24,119			
TOTAL	89,471,842		910,544,739		828,592				702,248			

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

Table 16 (Concluded)
DoD Prime Contract Awards by Type of Pricing
Provision, According to Defense Component:
FY 1985-FY 1986^A

	CIVIL FUNCTIONS											
	NET VALUE (\$000)					NUMBER OF PROCUREMENT ACTIONS						
	OCT 85-MAR 86		OCT 84-MAR 85		OCT 85-MAR 86		OCT 84-MAR 85			OTHER		
	AMOUNT	PERCENT	AMOUNT	PERCENT	TOTAL	PERCENT	NEW WORK	OTHER	TOTAL		PERCENT	NEW WORK
ACTIONS OVER \$25,000												
FIXED PRICE TYPE												
FIRM	659,835	96.3	687,543	96.8	2,255	97.2	755	1,500	1,913	97.5	889	1,044
REDETERMINABLE	0	0.0	26	0.0	0	0.0	0	0	0	0.1	0	1
INCENTIVE	0	0.0	0	0.0	0	0.0	0	0	0	0.0	0	0
ECONOMIC PRICE ADJUSTMENT	6,046	0.8	5,783	0.8	10	0.4	1	9	12	0.6	2	10
FIXED PRICE TYPE SUBTOTAL	695,881	97.1	693,332	97.4	2,265	97.6	756	1,509	1,925	98.1	891	1,055
COST REIMBURSEMENT TYPE												
NO FEE	19,056	2.7	17,086	2.4	44	1.9	12	32	31	1.6	15	19
FIXED FEE	489	0.1	258	0.1	7	0.3	3	4	3	0.2	2	1
INCENTIVE FEE	0	0.0	0	0.0	0	0.0	0	0	0	0.0	0	0
AWARD FEE	977	0.1	1,050	0.1	5	0.2	3	2	3	0.2	0	3
COST REIMBURSEMENT TYPE SUBTOTAL	20,502	2.9	18,394	2.6	56	2.4	18	38	37	1.9	15	22
OTHER TYPES												
TIME AND MATERIALS	0	0.0	0	0.0	0	0.0	0	0	0	0.0	0	0
LABOR HOURS	0	0.0	0	0.0	0	0.0	0	0	0	0.0	0	0
OTHER TYPES SUBTOTAL	0	0.0	0	0.0	0	0.0	0	0	0	0.0	0	0
ACTIONS OVER \$25,000 SUBTOTAL	716,383	100.0	711,726	100.0	2,321	100.0	774	1,547	1,962	100.0	906	1,077
ACTIONS \$25,000 OR LESS	56,980		88,551		125,892				211,884			
INTRAGOVERNMENTAL/FMS	26,364		38,646		7,773				15,515			
TOTAL	8799,727		8938,925		135,986				229,162			

NOTE: REFER TO FIRST PAGE OF THIS TABLE FOR FOOTNOTES.

Table 17
DoD Prime Contract Awards by Type of Pricing Provision:
FY 1976-FY 1985^A
(Amounts in Thousands)

TYPE OF PRICING PROVISION	FY 1976		FY 1977		FY 1978		FY 1979		FY 1980	
	NET VALUE	%	NET VALUE	%	NET VALUE	%	NET VALUE	%	NET VALUE	%
TOTAL	\$36,295,370	100.0	\$44,764,792	100.0	\$52,748,848	100.0	\$58,114,392	100.0	\$67,340,684	100.0
FIXED PRICE TYPE (SUB-TOTAL)	\$26,661,233	73.5	\$32,649,323	72.9	\$38,803,542	73.6	\$43,143,170	74.1	\$50,736,033	75.3
Firm	15,355,121	42.3	17,628,776	39.4	20,909,464	39.6	26,358,716	45.4	31,056,373	46.1
Redeterminable	468,848	1.3	654,277	1.5	927,337	1.8	1,204,659	2.0	1,204,045	1.8
Incentive	6,393,747	17.6	9,003,706	20.1	10,476,139	19.9	9,704,959	16.7	8,160,808	12.1
Escalation	4,443,517	12.2	5,362,564	12.0	6,490,602	12.3	5,874,836	10.1	10,314,807	15.3
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	\$9,634,137	26.5	\$12,115,469	27.1	\$13,945,306	26.4	\$14,971,222	25.9	\$16,604,651	24.7
No Fee	1,043,489	2.9	994,647	2.2	1,174,687	2.2	1,162,825	2.0	1,333,227	2.0
Fixed Fee	3,982,870	11.0	4,818,276	10.8	5,714,745	10.8	6,683,882	11.5	7,104,473	10.6
Incentive Fee	3,792,226	10.4	5,124,815	11.4	5,133,722	9.7	5,078,528	8.8	5,537,983	8.2
Award Fee	619,285	1.7	840,987	1.9	1,522,149	2.9	1,549,047	2.7	2,019,427	3.0
Other ^B	196,267	0.5	336,744	0.8	400,003	0.8	496,940	0.9	609,541	0.9
TYPE OF PRICING PROVISION	FY 1981		FY 1982		FY 1983		FY 1984		FY 1985	
	NET VALUE	%	NET VALUE	%	NET VALUE	%	NET VALUE	%	NET VALUE	%
TOTAL	\$88,362,777	100.0	\$104,776,138	100.0	\$119,305,115	100.0	\$125,018,710	100.0	\$139,912,096	100.0
FIXED PRICE TYPE (SUB-TOTAL)	\$68,617,523	77.7	\$80,326,610	76.7	\$98,130,187	82.0	\$100,916,834	80.7	115,552,316	82.6
Firm	42,092,404	47.6	52,700,545	50.3	55,195,592	46.1	62,835,664	50.3	74,503,325	53.3
Redeterminable	1,504,164	1.7	1,348,508	1.3	907,403	0.8	567,861	0.5	297,280	0.2
Incentive	11,754,072	13.3	16,426,479	15.7	25,359,090	21.2	21,840,000	17.5	24,337,617	17.4
Escalation	13,266,883	15.0	9,851,078	9.4	10,668,102	13.9	15,673,309	12.5	16,414,094	11.7
COST REIMBURSEMENT AND OTHER TYPES (SUB-TOTAL)	\$19,745,254	22.3	\$24,449,528	23.3	\$21,674,928	18.0	\$24,101,876	19.3	\$24,359,780	17.5
No Fee	1,367,621	1.5	1,958,292	1.9	1,670,481	1.4	1,880,809	1.5	2,075,797	1.5
Fixed Fee	7,930,342	9.0	9,930,364	9.5	11,306,829	9.4	10,439,865	8.4	11,400,151	8.1
Incentive Fee	6,674,309	7.6	7,953,877	7.6	4,487,490	3.7	6,675,890	5.3	6,359,419	4.6
Award Fee	2,953,515	3.3	3,643,699	3.5	3,193,389	2.7	3,946,301	3.2	3,295,754	2.4
Other ^B	815,467	0.9	963,296	0.9	1,018,739	0.8	1,159,011	0.9	1,218,659	0.9

^A For definitions and coverage, see Notes on Coverage.

^B Includes Time and Materials and Labor Hour Contracts

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DOD SMALL BUSINESS SUBCONTRACTING PROGRAM

Commitments for DoD small business subcontracting work by 1,205 reporting large contractors totaled \$ 54,494 million in FY 1985, which was a 14.5 percent increase from the \$ 47,582 million reported by 1,208 large contractors in FY 1984.

Small businesses received 37.0 percent of the total committed for subcontracting work during FY 1985, compared with 37.7 percent for FY 1984. Comparative data for FY 1976 through FY 1985 are given below.

(Amounts in Millions)

	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985
1. Number of Large Contractors Reporting	703	737	810	832	1,023	1,133	1,170	1,173	1,208	1,205
2. Military Subcontract Commitments	\$11,887	\$15,038	\$17,482	\$21,245	\$25,499	\$33,937	\$35,329	\$39,756	\$47,582	\$54,494
a. Small Businesses	4,475	5,863	7,115	9,071	10,824	13,006	13,380	15,598	17,957	20,145
b. Other Businesses	7,412	9,175	10,367	12,174	14,675	20,931	21,949	24,198	29,625	34,349
3. Percent of Total to Small Business Concerns (Line 2a / Line 2)	37.6	39.0	40.7	42.7	42.4	38.3	37.9	39.2	37.7	37.0

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GLOSSARY OF TERMS

Businesses. Businesses are companies, individuals, or partnerships organized for profit, including small businesses as defined below.

Civil Functions. Functions primarily associated with the Civil Works program of the Army Corps of Engineers. This program encompasses planning, programming, designing, constructing, and operating Federal Water resource projects for navigation, flood control, hydroelectric power production, water supply, recreation, and related activities. Also included are cemeterial work and conservation management.

Defense Logistics Agency. The Defense Supply Agency (DSA) was established on January 1, 1962, to manage, procure, and distribute certain common supplies, activities which had previously been the responsibility of the individual military departments. The agency name was changed on January 1, 1977, to the Defense Logistics Agency (DLA).

Educational and Nonprofit Institutions. Any corporation, foundation, trust, or institution operating on a not-for-profit basis. Included are educational and scientific institutions, hospitals of a nonprofit nature, and state, local, and other non-Federal government agencies. If the work of these institutions meets the criteria of the category "Work Outside the United States" (see below), it is included in the data for that category.

Intragovernmental Order. Orders written by a military department or Defense agency purchasing office requesting that a non-Defense Federal agency furnish supplies or services from its stocks, in-house manufacturing facilities, or contracts.

Location of Work. The place where an item is to be manufactured, assembled, or otherwise supplied by the prime contractor; the place where the service is to be performed; or the site of a construction project.

Military Functions. Activities normally associated with the support of the Uniformed Services.

Net Value. The net amount of debit and credit procurement actions recorded during the period.

Other Defense Agencies

- Armed Forces Radio & Television Service
- Defense Commercial Communications Office
- Defense Communications Agency
- Defense Mapping Agency
- Defense Nuclear Agency
- Defense Supply Service - Washington
- National Security Agency
- Office for the Civilian Health & Medical Program of the Uniformed Services (CHAMPUS)
- Uniformed Services University of Health Sciences

Prime Contract Award. A legally binding agreement executed by a department of an agency of DoD to obtain supplies services, or construction.

Procurement Action. An action involving the obligation or debilitation of funds which officially awards or changes a prime contract. This may include the award of a new prime contract, a debit or credit change to an existing prime contract, or an order written against an indefinite delivery-type contract or basic ordering agreement.

Small Businesses. A small business is defined by the Small Business Administration in the Federal Register (Title 13, Chapter 1, Part 121). The definition also appears in the Federal Acquisition Regulation (19.101). Generally, a small business is one that is independently owned and operated, is not dominant in its field of operations, and with its affiliates does not employ more than a specified number of employees (usually not more than 500, 750, or 1,000, depending on the type of product called for by the contract). For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts, rather than the number of employees.

Subcontract Commitment. A legal agreement between contractors establishing the value of goods and services

required to fulfill a contract. The goods or services are provided by one contractor (called the subcontractor) to the contractor with the major or prime contract.

Subcontract Payment. A cash payment made by one contractor to another for supplies, services, or construction required by a prime contract.

United States. The 50 states and the District of Columbia, U.S. possessions, the Commonwealth of Puerto Rico, the Trust Territories of the Pacific, and other areas subject to complete U.S. sovereignty.

Work Inside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance inside the United States (see above).

Work Outside the United States. An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government agency with a place of performance outside of the United States (see above).